



Core BTS, Inc. d/b/a NRI
5875 Castle Creek Parkway N Dr Ste 320
Indianapolis, Indiana 46250
United States

Bill To:
Hatboro-Horsham School District
229 Meetinghouse Road
Horsham, Pennsylvania 19044
United States

Ship To:
Hatboro-Horsham School District
229 Meetinghouse Road
Horsham, Pennsylvania 19044
United States

Quote Number: Q-115589
Quote Date: 06/11/2026
Expiration Date: 06/30/2026

Client: Hatboro-Horsham School District
Account Number: 16511
Payment Terms: Net 30
Primary Contact: Eric Zygmunt
Quote Name: Security EA

Quoted by: Erin Moore
P | E sales.operations@nri-na.com
Account Manager: Michele Kramer
P 908-566-0906 | **E** michele.kramer@nri-na.com

Cisco EA

Qty	Item Number	Description	Term (Months)	Billing Frequency	Price	Ext Price
1	EA3-M	EA 3.0 BUNDLE	36	Annual	\$0.00	\$0.00
1	E3-SEC-XDR-A	EA 3.0 XDR Advantage	36	Annual	\$0.00	\$0.00
800	E3S-XDR-ADV	Security EA 3.0 XDR Advantage	36	Annual	\$51.44	\$41,152.00
1	E3-CX-XDRA-T2SC1	SVCS Portfolio T2 XDR Adv SW Enhanced Service	36	Annual	\$0.00	\$0.00
870	E3S-XDR-AING-90-A	Sec EA3 -Cisco XDR ADV additional GB ingestion for 90 days	36	Annual	\$15.17	\$13,197.90
1	E3-SEC-SECACCESS-A	EA 3.0 Secure Access Advantage	36	Annual	\$0.00	\$0.00
1,450	E3S-SA-SIA-ADV	Security EA 3.0 Secure Internet Access Advantage	36	Annual	\$34.29	\$49,720.50
1	E3-SECA-A-SVS2	Services Portfolio: Secure Access Advantage T2	36	Annual	\$0.00	\$0.00
1	E3-CX-EAMSC	SVCS Portfolio EA Management Service Cisco	36	Annual	\$0.00	\$0.00
1	E3-CX-SECA-A-T2SWE	SVCS Portfolio T2 Secure Access ADV SWSS E SW Support CD	36	Annual	\$17,669.31	\$17,669.31
1	E3-SEC-ISE	Security EA 3.0 Identity Service Engine	36	Annual	\$0.00	\$0.00
5,200	E3S-ISE-ESS	Security EA 3.0 ISE Essentials Subscription	36	Annual	\$0.72	\$3,744.00
1	SVS-E3S-ISE-B	Basic Software Support for ISE	36	Annual	\$0.00	\$0.00
1	E3-SEC-DUO-EPR-FS	EA 3.0 - Duo Premier Education Faculty/Student	36	Annual	\$0.00	\$0.00
2,000	E3S-DUO-EDU-PRE-FS	Security EA3.0-Duo Premier for Education Faculty/Student	36	Annual	\$12.01	\$24,020.00
1	SVS-E3S-DUO-B	Basic Software Support for Duo	36	Annual	\$0.00	\$0.00
1	E3-SEC-SFW	Security EA 3.0 Secure Firewall	36	Annual	\$0.00	\$0.00
2	E3S-SFW-FPR3110-TM	Security EA 3.0 FPR3110 ThreatDefense Threat and Malware Lic	36	Annual	\$4,628.72	\$9,257.44
1	SVS-E3S-SFW-B	Basic Software Support for Secure Firewall	36	Annual	\$0.00	\$0.00
					Subtotal:	\$158,761.15

Credit

Bills annually with annual line items, one per year.

Qty	Item Number	Description	Term (Months)	Billing Frequency	Price	Ext Price
1	CORE-DISCOUNT-RECURRING-LHSY	Recurring discount	12	Annual	\$-4,360.80	\$-4,360.80
1	CORE-DISCOUNT-RECURRING-LHSY	Recurring discount	12	Annual	\$-4,360.80	\$-4,360.80

Qty	Item Number	Description	Term (Months)	Billing Frequency	Price	Ext Price
1	CORE-DISCOUNT-RECURRING-LHSY	Recurring discount	12	Annual	\$-4,360.80	\$-4,360.80
					Subtotal:	\$-13,082.40

ISE

Qty	Item Number	Description	Term (Months)	Billing Frequency	Price	Ext Price
1	L-ISE-TACACS-ND=	Cisco ISE Device Admin Node License		Prepaid	\$3,366.22	\$3,366.22
2	R-ISE-VMC-K9=	ISE Virtual Machine Common PID		Prepaid	\$2,019.73	\$4,039.46
2	CON-L1SW-RISE9KVM	ENH SW ISE Virtual Ma	12	Prepaid	\$681.71	\$1,363.42
1	SP-PROSOC-SUB	Proficio MDR SolutionsPlus	36	Annual	\$0.00	\$0.00
1,000	PROSOC-MXDR-MEDR	ProSOC Managed XDR+EDR+ETD 24x7	36	Annual	\$58.03	\$58,030.00
1	PROSOC-MX-ME-OB-T2	ProSOC-Onboarding of Mgd. XDR+EDR+ETD for 1000-9999 Users		Prepaid	\$18,012.16	\$18,012.16
					Subtotal:	\$84,811.26

Freight and Contract

Qty	Item Number	Description	Term (Months)	Billing Frequency	Price	Ext Price
1	PA-CONTRACT-COSTARS-006-E22-241	PA COSTARS contract#006-E22-241 (Packaged Software)		Prepaid	\$0.00	\$0.00
1	CORE-NOFGHT	No freight charge to client		Prepaid	\$0.00	\$0.00
					Subtotal:	\$0.00
					Quote Subtotal:	\$664,072.31
					Estimated Sales Tax:	\$0.00
					Quote Total:	\$664,072.31

Notes: Billing Invoice Schedule:

Year 1 \$239,211.61

Year 2 \$212,430.35

Year 3 \$212,430.35

Signed quote required to process order.

Prices are based on 36 month subscription commitment. Applicable usage and overage charges will be billed monthly in arrears as incurred.

Automatic renewal term: 0 months

Please refer to the following additional Cisco terms and conditions:

Cisco General Terms

<https://cisco.com/go/eula>

Cisco EA Program Terms

https://www.cisco.com/c/dam/en_us/about/doing_business/legal/supplemental-terms/EA_3_Program_Terms-End_Users.pdf

Accepted by: _____ Printed name: _____ Date: _____

Before signing this quote or issuing a purchase order, please confirm that the company name, bill-to address, and ship-to address are correct. If changes are required, please request a revised quote. To ensure fastest processing, please send purchase order/signed quote to purchase.orders@nri-na.com (please reference quote#Q-115589 if issuing a purchase order) and CC the NRI Account Executive listed above. Thank you for your business!

By accepting this quote you agree to NRI's Standard Terms and Conditions which can be found at <https://nri-na.com/legal/T&C>.

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United States

Quote Number: Q-115682
Quote Date: 06/16/2026
Expiration Date: 06/26/2026

Client: Hatboro-Horsham School District
Account Number: 16511
Payment Terms: Net 30
Primary Contact: Eric Zygmunt
Quote Name: Cisco Collaboration Flex Annual
Billing - Year 4 of 5

Quoted by: Marquita Jordan
P | E sales.operations@nri-na.com
Account Manager: Michele Kramer
P 908-566-0906 | **E** michele.kramer@nri-na.com

Collaboration Flex Plan 3.0 -Sub1565735

Term:29-Aug-2026 to 28-Aug-2027

Qty	Item Number	Description	Term (Months)	Billing Frequency	Price	Ext Price
1	A-FLEX-3	Collaboration Flex Plan 3.0	12	Prepaid	\$0.00	\$0.00
1	SV5-FLEX-SUPT-BAS	Basic Support for Flex Plan Contact Center	12	Prepaid	\$0.00	\$0.00
630	A-FLEX-EAPL	EntW On-Premises Calling	12	Prepaid	\$47.00	\$29,610.00
40	A-FLEX-STD-CUBE	CUBE Standard Trunk Session License	12	Prepaid	\$17.55	\$702.00
1	A-FLEX-SME-S	Session Manager (1)	12	Prepaid	\$0.00	\$0.00
1,260	A-FLEX-SRST-E	SRST Endpoints (1)	12	Prepaid	\$0.00	\$0.00
756	A-FLEX-P-EA	On-Premises Smart License - EA (1)	12	Prepaid	\$0.00	\$0.00
126	A-FLEX-P-ACC	Access Smart License (1)	12	Prepaid	\$0.00	\$0.00
315	A-FLEX-P-CA	Common Area Smart License (1)	12	Prepaid	\$0.00	\$0.00
756	A-FLEX-P-UCXN	Unity Connection Smart License (1)	12	Prepaid	\$0.00	\$0.00
1,890	A-FLEX-P-ER	Emergency Responder Smart License (1)	12	Prepaid	\$0.00	\$0.00
1	A-FLEX-EXP-PAK	Expressway Product Authorization Key (1)	12	Prepaid	\$0.00	\$0.00
756	A-FLEX-C-DEV-ENT	Cloud Device Registration Entitlement	12	Prepaid	\$0.00	\$0.00
756	A-FLEX-MSG-ENT	Messaging Entitlement	12	Prepaid	\$0.00	\$0.00
15,120	A-FLEX-FILESTG-ENT	File Storage Entitlement	12	Prepaid	\$0.00	\$0.00
756	A-FLEX-PROPACK-ENT	Pro Pack for Cisco Control Hub Entitlement	12	Prepaid	\$0.00	\$0.00
126	A-FLEX-EXP-RMS	Expressway Rich Media Session (1)	12	Prepaid	\$0.00	\$0.00
1	A-FLEX-SW-14-K9	On-Premises & Partner Hosted Calling SW Bundle v14 (1)	12	Prepaid	\$0.00	\$0.00
1	A-FLEX-EDU-CUST	Education Customer	12	Prepaid	\$0.00	\$0.00
Subtotal:						\$30,312.00
Quote Subtotal:						\$30,312.00
Estimated Sales Tax:						\$0.00
Quote Total:						\$30,312.00

Notes: Cisco Sub1565735
Annual Term:29-Aug-2026 to 28-Aug-2027
Signed quote required to process order.

Prices are based on 60-month subscription commitment. Applicable usage and overage charges will be billed monthly in arrears as incurred.

Automatic renewal term: 36 months

Please refer to the following additional Cisco terms and conditions:

Cisco General Terms
<https://cisco.com/go/eula>

Cisco Collaboration Flex Plan Offer Description and Supplemental Terms
https://www.cisco.com/c/dam/en_us/about/doing_business/legal/OfferDescriptions/cisco_collaboration_flex_plan.pdf

Billing Schedule: Year 4 of 5 Annual Billing \$151,552.90

Year 4 Invoice: \$30,310.58

Year 5 Invoice: \$30,310.58

Accepted by: _____ Printed name: _____ Date: _____

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Horsham, Pennsylvania 19044
United States

Quote Number: Q-115692
Quote Date: 06/16/2026
Expiration Date: 06/26/2026

Client: Hatboro-Horsham School District
Account Number: 16511
Payment Terms: Net 30
Primary Contact: Eric Zygmunt
Quote Name: Fusion migration
Year 2 of 3

Quoted by: Marquita Jordan
P | E sales.operations@nri-na.com
Account Manager: Michele Kramer
P 908-566-0906 | **E** michele.kramer@nri-na.com

Year 2 of 3 fusion-annual billing

Qty	Item Number	Description	Term (Months)	Billing Frequency	Price	Ext Price
850	SSF-1YR-USR-TIER 2	InformaCast Fusion - Fusion User - 1 Year Subscription - TIER 2 (Qty 250-950)	12	Prepaid	\$15.23	\$12,945.50
50	SSF-1YR-EPA-TIER 2	InformaCast Fusion - IP Speaker/Phone Endpoint Add-On - 1 Year Subscription - TIER 2 (Qty 250-950)	12	Prepaid	\$10.66	\$533.00
4,450	SSF-1YR-MUA-TIER 5	InformaCast Fusion Mobile User Add-On (Qty 4500 - 6000)	12	Prepaid	\$2.01	\$8,944.50
					Subtotal:	\$22,423.00

Freight & Contract

Qty	Item Number	Description	Term (Months)	Billing Frequency	Price	Ext Price
1	CORE-NOFGHT	No freight charge to client		Prepaid	\$0.00	\$0.00
1	OMNIA-CONTRACT-R240303	Carahsoft OMNIA Partners contract#R240303 Software Solutions and Services		Prepaid	\$0.00	\$0.00
					Subtotal:	\$0.00

Quote Subtotal: \$22,423.00
Estimated Sales Tax: \$0.00
Quote Total: \$22,423.00

Notes: Year 2 of 3 Total Agreement \$92,415.10
Annual Billing Schedule:
Term: January 1, 2026 - December 31, 2027
Year 2 Invoice: \$22,423.00
Year 3 Invoice: \$22,423.00

Accepted by: _____ **Printed name:** _____ **Date:** _____

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Quote Number: Q-114615
Quote Date: 06/15/2026
Expiration Date: 07/05/2026

Client: Hatboro-Horsham School District
Account Number: 16511
Payment Terms: Net 30
Primary Contact: Eric Zygmunt
Quote Name: Smartnet Renewal 2026

Quoted by: Tracie Amos
P | E cisco.renewals@nri-na.com
Account Manager: Michele Kramer
P 908-566-0906 | E michele.kramer@nri-na.com

2026 Smartnet Renewal

Co-Termed 07/31/2027

Qty	Item Number	Description	Term (Months)	Billing Frequency	Price	Ext Price
1,300	L-AC-PLS-1Y-S5	Cisco AnyConnect Plus License, 1YR, 1000-2499 Users	11	Prepaid	\$1.16	\$1,508.00
1	CON-ECMU-1	Software Support Service (SWSS) w/upgrades	12	Prepaid	\$3,687.75	\$3,687.75
1	CON-ECMUS-1	Solution Support SWSS	12	Prepaid	\$1,479.75	\$1,479.75
1	CON-SNT-1	Smart Net Total Care 8x5xNBD	12	Prepaid	\$16,290.84	\$16,290.84
1	CON-SNTP-1	Smart Net Total Care 24x7x4	12	Prepaid	\$18,576.56	\$18,576.56
1	CON-SSSNT-1	Solution Support 8x5xNBD	12	Prepaid	\$591.00	\$591.00
1	CORE-NOFGHT	No freight charge to client		Prepaid	\$0.00	\$0.00
					Subtotal:	\$42,133.90
					Quote Subtotal:	\$42,133.90
					Estimated Sales Tax:	\$0.00
					Quote Total:	\$42,133.90

Notes: Please refer to associated coverage details document for contract numbers, coverage dates, serial numbers, and site addresses. Please verify that all coverage dates, site locations, and service levels are correct before ordering. If changes are required, please request a new quote. Pricing may change based on equipment installation site. Standard Cisco maintenance terms and conditions apply.

Accepted by: _____ **Printed name:** _____ **Date:** _____

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Quote Number: Q-114990
Quote Date: 05/18/2026
Expiration Date: 06/07/2026

Client: Hatboro-Horsham School District
Account Number: 16511
Payment Terms: Net 30
Primary Contact: Greg Mikolajczyk
Quote Name: HyperFlex Renewal Sub1563863

Quoted by: Marquita Jordan
P | E sales.operations@nri-na.com
Account Manager: Michele Kramer
P 908-566-0906 | E michele.kramer@nri-na.com

HyperFlex Data Platform-Sub1563863

Term :17-Jul-2026 to 16-Jul-2027

Qty	Item Number	Description	Term (Months)	Billing Frequency	Price	Ext Price
1	HXDP-M5-SW	HyperFlex Data Platform M5 Software	12	Prepaid	\$0.00	\$0.00
1	SVS-DCM-SUPT-BAS	Basic Support for DCM	12	Prepaid	\$0.00	\$0.00
4	HXDP-M5-DC-AD	HyperFlex Data Platform M5 Datacenter Advantage	12	Prepaid	\$5,200.25	\$20,801.00
					Subtotal:	\$20,801.00
					Quote Subtotal:	\$20,801.00
					Estimated Sales Tax:	
					Quote Total:	\$20,801.00

Notes: Sub1563863 -Signed quote required to process order. Prices are based on 12-month subscription commitment. Applicable usage and overage charges will be billed monthly in arrears as incurred.

Automatic renewal term: No

Please refer to the following additional Cisco terms and conditions:

Cisco General Terms
<https://cisco.com/go/eula>

Cisco Collaboration Flex Plan Offer Description and Supplemental Terms
https://www.cisco.com/c/dam/en_us/about/doing_business/legal/OfferDescriptions/cisco_collaboration_flex_plan.pdf

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