



Quote Proposal
Quote # : US2655033
Account : Pleasant Valley School District

This quote is valid for 30 days

Presented By:
Bob Fidiam
Johnson Controls Fire Protn LP
6330 Hedgewood Drive Allentown
PA USA 18106
Phone:
Email: robert.fidiam@jci.com

Presented To:
Pleasant Valley School District
1671 Route 209
Brodheadsville PA 18322-0000

Worksite Location:
Pleasant Valley School District
2233 Route 115,
Brodheadsville PA 18322

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SCOPE OF WORK

Pleasant Valley School District

Video Surveillance Camera Installation and Integration

Scope Overview

Johnson Controls, Inc. (JCI) shall provide installation, programming, commissioning, and integration services for new video surveillance cameras as identified by the Pleasant Valley School District Security Department. Camera locations have been identified on drawings provided to JCI and will be field verified during a site walkthrough prior to installation.

Camera Quantities

Outdoor Cameras (22 Total)

- 180° Cameras: 6
- Single-Direction Cameras: 7
- Two-Direction Cameras: 4
- Four-Direction Cameras: 5

Indoor Cameras (24 Total)

- 180° Cameras: 2
- Single-Direction Cameras: 11
- Two-Direction Cameras: 4
- Four-Direction Cameras: 1
- Fisheye Cameras: 6

Total Cameras: 46

JCI Responsibilities

JCI shall:

- Receive and review camera location drawings provided by the Security Department.
- Perform a detailed site walkthrough with the customer to verify final camera locations prior to installation.
- Mount all cameras at designated locations.
- Connect cameras to owner-provided network infrastructure.
- Configure, focus, and optimize camera views.
- Program and integrate all cameras into the existing ExacqVision Video Management System (VMS).
- Verify proper camera operation, recording functionality, and communication with the Exacq system.
- Provide basic system checkout and commissioning upon completion.

Items Provided by Others

The following items shall be provided by others and are excluded from JCI's scope:

- Category 6 (CAT6) cabling to each camera location.
- Network infrastructure, including network switches and connectivity.
- Power over Ethernet (PoE) power for all camera devices.
- IP addressing and network configuration.
- Any required network ports, VLANs, or firewall modifications.
- Lift access, ceiling access, and any specialty access equipment not specifically identified in JCI's proposal.

Licensing

No additional ExacqVision software licenses have been included in this scope. JCI will utilize available spare or unused licenses within the existing ExacqVision system for camera integration. Should additional licenses be required, they shall be provided under a separate proposal and at additional cost.

SCOPE OF WORK

Assumptions and Clarifications

- Camera quantities and locations are based on information provided by the Pleasant Valley School District Security Department.
- Final camera placement is subject to field verification during the project walkthrough.
- Any relocation of camera locations after installation or significant changes to the approved design may require additional labor and may be addressed through a change order.
- Pleasant Valley School District IT Department shall provide all required PoE power, IP addressing, and network connectivity necessary for camera communication and operation.

Exclusions

Unless specifically stated herein, the following are excluded:

- Network switch installation or replacement.
- New cabling installation.
- Additional software licensing.
- Structural modifications.
- Electrical work beyond connection to owner-provided PoE network infrastructure.
- Repair of existing network infrastructure or ExacqVision system deficiencies.



QUOTATION

QUOTATION FOR

Pleasant Valley School District
15704021000

BILL TO

PLEASANT VALLEY SCHOOL DISTRICT
1671 Route 209
Brodheadsville PA 18322-0000

WORKSITE

Pleasant Valley School District
2233 Route 115,
Brodheadsville PA 18322

QUOTE TOTALS	
INSTALL TOTAL	\$78,315.28
PRE-TAX TOTAL	\$78,315.28
SALES TAX	\$0.00
TOTAL PRICE	\$78,315.28

This quote includes estimated sales tax only, and any additional sales tax will be charged where applicable. Any additional taxes, duties, tariffs or similar items imposed prior to shipment will be charged.

SYSTEM SUMMARY

Qty	Item #	Description	Unit Price	Total Amount
Materials				\$43,259.80
7	10387661	SBO-140BW - BACKBOX FOR NEW Q SERIES BULLET	\$32.21	\$225.47
5	10406098	SBP-200HWMW - PENDANT CAP ADAPTER MINI MULTISENSOR	\$32.85	\$164.25
6	939779	XNF-8010RV - OUTDOOR 6MP FISHEYE CAMERA	\$740.71	\$4,444.26
6	599487	SBP-300TM1 - TILTED MOUNT ADAPTER	\$38.66	\$231.96
4	10287182	PNM-C12083RVD - WISENET 6MP X 2 SENSOR CAMERA	\$1,320.40	\$5,281.60
8	10331436	PNM-C9022RV - WISENET 8MP 180 CAM W/AI AND IR	\$1,513.63	\$12,109.04
5	10212308	SBP-300KMW1 - CORNER MOUNT BRACKET	\$51.53	\$257.65
4	10287195	SBP-215HWMW - HANGING MOUNT FOR DUAL SENSOR CAMERA	\$27.05	\$108.20
11	10235709	QND-7012R - WISENET 4MP INDOOR DOME 2.8MM	\$244.76	\$2,692.36
7	10381292	QNO-C8083R - WISENET 5MP 3.2MM-10.2MM BULLET CAMERA W/AI	\$560.36	\$3,922.52
8	9996835	SBP-276HWMW - HANGING CAP FOR 180 - WHITE	\$48.32	\$386.56
4	10292357	PNM-7082RVD - 4MP X 2 IR OUTDOOR DOME DUAL SENSOR	\$966.15	\$3,864.60
6	1048196	PNM-C16013RVQ - WISENET 4X4MP MULTI SENSOR CAM AI+IR	\$1,449.22	\$8,695.32
17	1042833	SBP-300WMW1 - WALL MOUNT BRACKET	\$51.53	\$876.01
Standard Warranty				\$0.00
1	901000007	VI - Standard Warranty (12 months)	\$0.00	\$0.00
Installation Labor				\$35,055.48

SIGNATURE

Customer and Johnson Controls acknowledge having read and being bound by the terms and conditions of this Quotation: US2655033

IMPORTANT NOTICE TO CUSTOMER

This Agreement is contingent on credit approval, which may be checked at JCI's discretion and requires final approval of a JCI authorized manager before any equipment/ services may be provided. Should credit and/or approval be declined, this Agreement will be terminated and JCI's only obligation to customer will be to notify Customer of such termination and refund any amounts paid in advance.

For Customers located in Canada, this Fire Domain Sale and Installation Agreement has been drawn up and executed in English at the request of and with the full concurrence of Customer. Ce contrat a été rédigé en anglais à la demande et avec l'assentiment du client.

CUSTOMER ACCEPTANCE:

In accepting this Agreement, Customer agrees to the terms and conditions contained herein including those on the following page(s) of this Proposal and any attachments or riders attached hereto that contain additional terms and conditions. It is understood that these terms and conditions shall prevail over any variation in terms and conditions on any purchase order or other document that Customer may issue. Any changes requested by Customer after the execution of this Agreement shall be paid for by the Customer and such changes shall be authorized by the parties in writing. **ATTENTION IS DIRECTED TO THE LIMITATION OF LIABILITY, WARRANTY, INDEMNITY AND OTHER CONDITIONS CONTAINED IN THIS AGREEMENT.**

Customer agrees to pay Johnson Controls pursuant to the progress-based billing schedule of values set forth below. If the schedule of values includes an upfront deposit, it will be paid within 30 days of contract signing and Johnson Controls will not commence work until the upfront deposit is received. Customer agrees to pay for materials, goods, and equipment (ordered, delivered, or stored) pursuant to the schedule of values, prior to installation commencement. The remaining portion of the total price will be progress billed through completion of the work. Johnson Controls progress based billing can also include any services performed on-site or off-site. All invoices will be delivered via Email, paid via Electronic Funds Transfer and are due Net 30 from the date of invoice. Electronic Funds Transfer details will be provided upon contract execution. The proposed total price is contingent upon Customer agreeing to these payment and invoicing terms.

Planned Monthly Progress Billing Schedule of Values		
Item #	Description	%
1	Deposit	50%
2	Mobilization	10%
3	Engineering	TBD
4	Material	TBD
5	Installation	TBD
6	Commissioning	TBD
*To be mutually agreed upon in writing at a later date		

This offer shall be void if not accepted in writing within thirty (30) days from the date first set forth above.

To ensure that JCI is compliant with your company's billing requirements, please provide the following information:

PO is required to facilitate billing: ☐ **NO: This signed contract satisfies requirement**

☐ **YES: Please reference this PO Number: _____**

Offered By: Johnson Controls Fire Protection LP 6330 Hedgewood Drive Allentown PA USA 18106 Telephone: Representative: Bob Fidiam Email: robert.fidiam@jci.com	Accepted By: (Customer) Company: PLEASANT VALLEY SCHOOL DISTRICT Address: 1671 Route 209 Signature: _____ Title: _____ Date: _____
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