

Prepared for: Tom Fluke, Dover Area School District
101 Edgeway Rd
Dover , PA 17315
Office: 717-495-4643
Email: tjfluke@doversd.org
Ordering FIN Code: KU618

2027 F-350 4x4 SD Regular Cab 8' box 142" WB SRW XL (F3B)

Price Level: 715 | Quote ID: 9-22-26-1A



Client Proposal

Prepared by:
Ricky Hernandez
Office: 717-314-5120
Email: rhernandez@newhollandauto.com
Quote ID: 9-22-26-1A
Date: 09/24/2026



Prepared for: Tom Fluke

Dover Area School District

Prepared by: Ricky Hernandez

09/24/2026

New Holland Auto Group | 508 West Main Street New Holland Pennsylvania | 17557

**2027 F-350 4x4 SD Regular Cab 8' box 142" WB SRW XL (F3B)**

Price Level: 715 | Quote ID: 9-22-26-1A

Pricing Summary - Single Vehicle

MSRP*Vehicle Pricing*

Base Vehicle Price	\$50,080.00
Options	\$3,255.00
Colors	\$0.00
Upfitting	\$18,293.00
Fleet Discount	\$0.00
Fuel Charge	\$0.00
Destination Charge	\$2,795.00
Subtotal	\$74,423.00

Pre-Tax Adjustments

Code	Description	MSRP
02	Costars #025-E22-406 Commercial Vehicle Discount	-\$8,285.00
Total		\$66,138.00

Customer Signature_____
Acceptance Date

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for: Tom Fluke

Dover Area School District

Prepared by: Ricky Hernandez

09/24/2026

New Holland Auto Group | 508 West Main Street New Holland Pennsylvania | 17557

**2027 F-350 4x4 SD Regular Cab 8' box 142" WB SRW XL (F3B)**

Price Level: 715 | Quote ID: 9-22-26-1A

As Configured Vehicle

Code	WERS	Description	MSRP
------	------	-------------	------

Base Vehicle

F3B		Base Vehicle Price (F3B)	\$50,080.00
-----	--	--------------------------	-------------

Packages

610A		Order Code 610A	N/C
------	--	-----------------	-----

*Includes:**- Engine: 7.3L 2V DEVCT NA PFI V8 Gas**Includes CNG/propane gaseous engine prep package which includes hardened engine intake valves and valve seats and bi-fuel manifold.**- Transmission: TorqShift 10-Speed Automatic**Includes SelectShift and selectable drive modes: normal, eco, slippery roads, tow/haul and off-road.**- Electronic-Locking w/3.73 Axle Ratio**- Wheels: 18" Argent Painted Steel**Includes painted hub covers/center ornaments.**- HD Vinyl 40/20/40 Split Bench Seat**Includes center armrest, cupholder, storage and driver's side manual lumbar.**- Radio: AM/FM Stereo w/MP3 Player**Includes 4 speakers.**- Ford Connectivity Package (1-Year Included)**Includes unlimited Wi-Fi hotspot. Included for one-year from warranty start date. Requires activation via Ford app with credit card authorization; customer may cancel at any time. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. Ford may temporarily slow data speeds if such data usage reaches or exceeds 50GB within a billing cycle or due to network limitations. If a customer uses more than 50% of their data usage in a roaming country during a 60-day period, Ford may remove or limit the customer's data plan.**- SYNC 4 w/8" Center Display**Includes wireless Apple CarPlay and Android Auto compatibility, embedded apps, digital owner's manual and 911 Assist.***Emissions**

425		50-State Emissions System	STD
-----	--	---------------------------	-----

Powertrain

99N		Engine: 7.3L 2V DEVCT NA PFI V8 Gas	Included
-----	--	-------------------------------------	----------

Includes CNG/propane gaseous engine prep package which includes hardened engine intake valves and valve seats and bi-fuel manifold.

44G		Transmission: TorqShift 10-Speed Automatic	Included
-----	--	--	----------

Includes SelectShift and selectable drive modes: normal, eco, slippery roads, tow/haul and off-road.

X3E		Electronic-Locking w/3.73 Axle Ratio	Included
-----	--	--------------------------------------	----------

NONGV		GVWR: 11,400 Lb Payload Package	Included
-------	--	---------------------------------	----------

3

Wheels & Tires

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for: Tom Fluke

Dover Area School District

Prepared by: Ricky Hernandez

09/24/2026

New Holland Auto Group | 508 West Main Street New Holland Pennsylvania | 17557

**2027 F-350 4x4 SD Regular Cab 8' box 142" WB SRW XL (F3B)**

Price Level: 715 | Quote ID: 9-22-26-1A

As Configured Vehicle (cont'd)

Code	WERS	Description	MSRP
TDX		Tires: LT275/70Rx18E BSW A/T <i>Spare may not be the same as road tire.</i> <i>Includes:</i> - GVWR: 11,400 Lb Payload Package	\$265.00
64F		Wheels: 18" Argent Painted Steel <i>Includes painted hub covers/center ornaments.</i>	Included

Seats & Seat Trim

A		HD Vinyl 40/20/40 Split Bench Seat <i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i>	Included
---	--	---	----------

Other Options

142WB		142" Wheelbase	STD
PAINT		Monotone Paint Application	STD
STDRD		Radio: AM/FM Stereo w/MP3 Player <i>Includes 4 speakers.</i> <i>Includes:</i> - Ford Connectivity Package (1-Year Included) <i>Includes unlimited Wi-Fi hotspot. Included for one-year from warranty start date. Requires activation via Ford app with credit card authorization; customer may cancel at any time. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. Ford may temporarily slow data speeds if such data usage reaches or exceeds 50GB within a billing cycle or due to network limitations. If a customer uses more than 50% of their data usage in a roaming country during a 60-day period, Ford may remove or limit the customer's data plan.</i> - SYNC 4 w/8" Center Display <i>Includes wireless Apple CarPlay and Android Auto compatibility, embedded apps, digital owner's manual and 911 Assist.</i>	Included
96V		XL Chrome Package <i>Includes 4 pickup box tie-down plates.</i> <i>Includes:</i> - Bright Chrome Hub Covers & Center Ornaments - Chrome Front Bumper - Chrome Rear Step Bumper - Halogen Fog Lamps	\$425.00
473		Snow Plow Prep Package <i>Includes computer selected springs for snowplow application. Note 1: Restrictions apply; see supplemental reference or body builders layout book for details. Note 2: May result in deterioration of ride quality when vehicle is not equipped with snowplow.</i> <i>Includes:</i> - 350 Amp Dual Alternators <i>Includes 190 Amp + 160 Amp.</i>	\$350.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for: Tom Fluke

Dover Area School District

Prepared by: Ricky Hernandez

09/24/2026

New Holland Auto Group | 508 West Main Street New Holland Pennsylvania | 17557

**2027 F-350 4x4 SD Regular Cab 8' box 142" WB SRW XL (F3B)**

Price Level: 715 | Quote ID: 9-22-26-1A

As Configured Vehicle (cont'd)

Code	WERS	Description	MSRP
96D		XL Driver Assist Package <i>Includes:</i> - Automatic High Beam - Pre-Collision Assist <i>Includes Automatic Emergency Braking (AEB) and forward collision warning.</i>	\$730.00
86M		Dual AGM 68 AH Battery	\$210.00
67A		350 Amp Dual Alternators <i>Includes 190 Amp + 160 Amp.</i>	Included
52B		Trailer Brake Controller <i>Includes smart trailer tow connector.</i>	\$300.00
18B		Platform Running Boards	\$320.00
43C		Pro Power Onboard - 400W <i>Includes 1 in-dash mounted outlet.</i>	\$225.00
66S_		Upfitter Switches (6) w/43C <i>Located in overhead console.</i>	\$250.00
61L		Front Wheel Well Liners Ford Accessory.	\$180.00
153		Front License Plate Bracket <i>Standard in states requiring 2 license plates and optional to all others.</i>	N/C

Fleet Options

WARAN T	Fleet Customer Powertrain Limited Warranty	N/C
------------	--	-----

Requires valid FIN code.

Ford is increasing the 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles. Only Fleet purchasers with a valid Fleet Identification Number (FIN code) will receive the extended warranty. When the sale is entered into the sales reporting system with a sales type fleet along with a valid FIN code, the warranty extension will automatically be added to the vehicle. The extension will stay with the vehicle even if it is subsequently sold to a non-fleet customer before the expiration. This extension applies to both gas and diesel powertrains. Dealers can check for the warranty extension on eligible fleet vehicles in OASIS. Please refer to the Warranty and Policy Manual section 3.13.00 Gas Engine Commercial Warranty. This change will also be reflected in the printed Warranty Guided distributed with the purchase of every new vehicle.

Exterior Color

Z1_01	Oxford White	N/C
-------	--------------	-----

Interior Color

AS_03	Medium Dark Slate w/HD Vinyl 40/20/40 Split Bench Seat	N/C
-------	--	-----

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for: Tom Fluke

Dover Area School District

Prepared by: Ricky Hernandez

09/24/2026



New Holland Auto Group | 508 West Main Street New Holland Pennsylvania | 17557

2027 F-350 4x4 SD Regular Cab 8' box 142" WB SRW XL (F3B)

Price Level: 715 | Quote ID: 9-22-26-1A

As Configured Vehicle (cont'd)

Code	WERS	Description	MSRP
Upfit Options			
06	06	Upfit	\$18,293.00
SUBTOTAL			\$71,628.00
Destination Charge			\$2,795.00
TOTAL			\$74,423.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.