

Agenda of Working Session Meeting

The Board of Trustees Pleasant Valley School District

A Working Session Meeting of the Board of Trustees of Pleasant Valley School District will be held Thursday, October 8, 2026, beginning at 6:00 PM Pleasant Valley Administration Building Board Room, 2233 Route 115, Suite 100, Brodheadsville, PA 18322.

1. Operations

1.A. Construction Project Update

1.B. Capital Improvement Projects

1.C. Wing Mower & Loader Purchase

2. Finance

2.A. Capital Funds Report - September 2026

2.B. Food Service

Description:

1. Cafeteria Meal Totals - August 2026

2. Cafeteria Meal Totals - September 2026

3. Education/Curriculum

3.A. Curriculum Update

3.B. Building Highlights ~ PVE

3.C. PA Career Zone

3.D. Contract

Description: 1. Storyblocks - Three Libraries Bundle for High School. Total Cost:

\$5,000.00 to be paid from Ready to Learn

2. Proposal - Brett DiNovi & Associates PA, L.L.C. - 2026-2027 School Year - Clinical Associates: \$55 per hour, Behavior Consultant \$130 per hour.

3. American School Counselor Association - School Counseling Consulting Agreement. Year 1 payment \$15,500.00 and Year 2 payment \$15,500.00, Total Cost: \$31,000.00.

3.E. MTSS & SEL Curriculum and Resources - Christine Deutsch, Director of Special Education and Bron Leupold, Assistant Director of Special Education

4. Transportation

5. Technology

Description:

1. Colonial Intermediate Unit # 20 StormWind Enterprise IT Training and Resources. Total Cost: \$3,540.00. Replaces CBT Nuggets

6. Policy

6.A. Policy 005.1 - First Reading

7. Superintendent's Report

7.A. May 6, 2027 Working Session Meeting Date

7.B. STEM Future for PV

Description:

Board Members are invited to attend the STEM Professional Development on Monday, October 12, 2026, at the High School. You may join any one of the following sessions:

- 1. 9:00 AM - 10:30 AM
- 2. 10:30 AM - 12:00 PM
- 3. 1:00 PM - 2:30 PM

8. Security

9. Athletics

Description:

1. Athletics Update
2. Uniform Update
3. HUDL Upgrade

10. Other

Pleasant Valley School District

High School Renovations and Additions

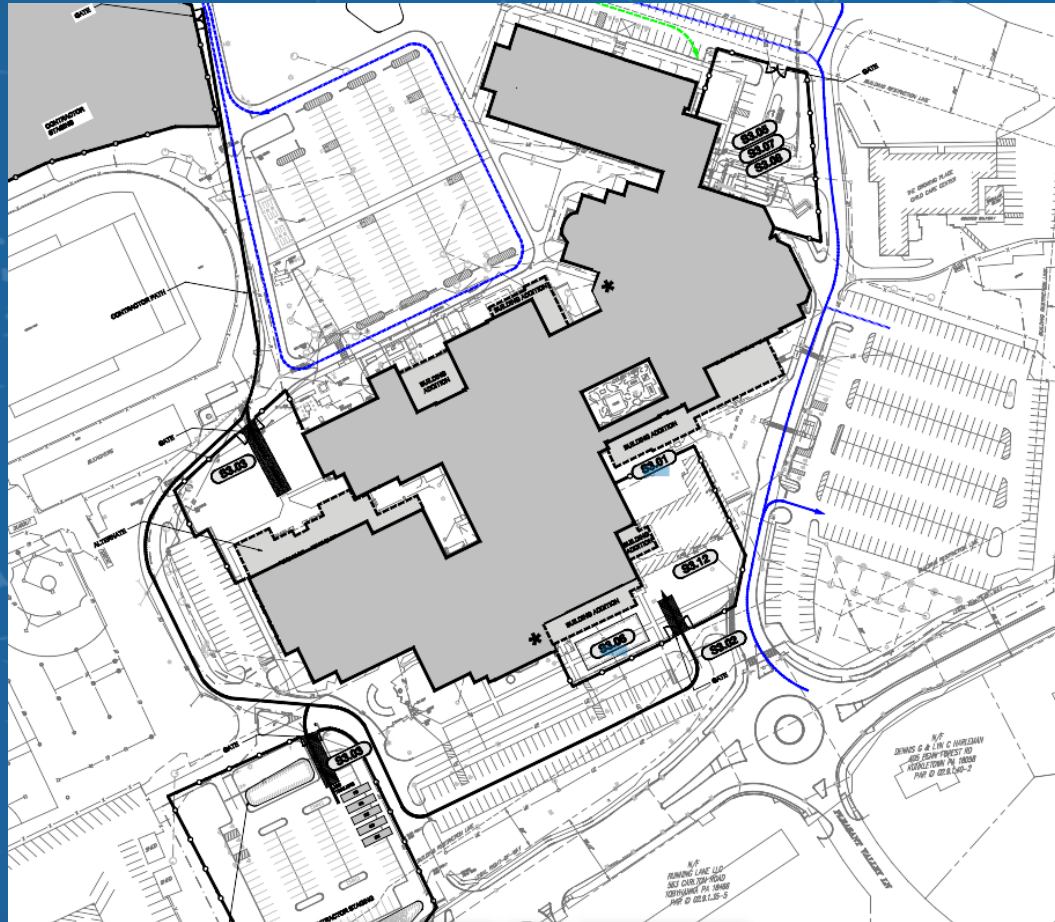
October 8, 2026, Project Update



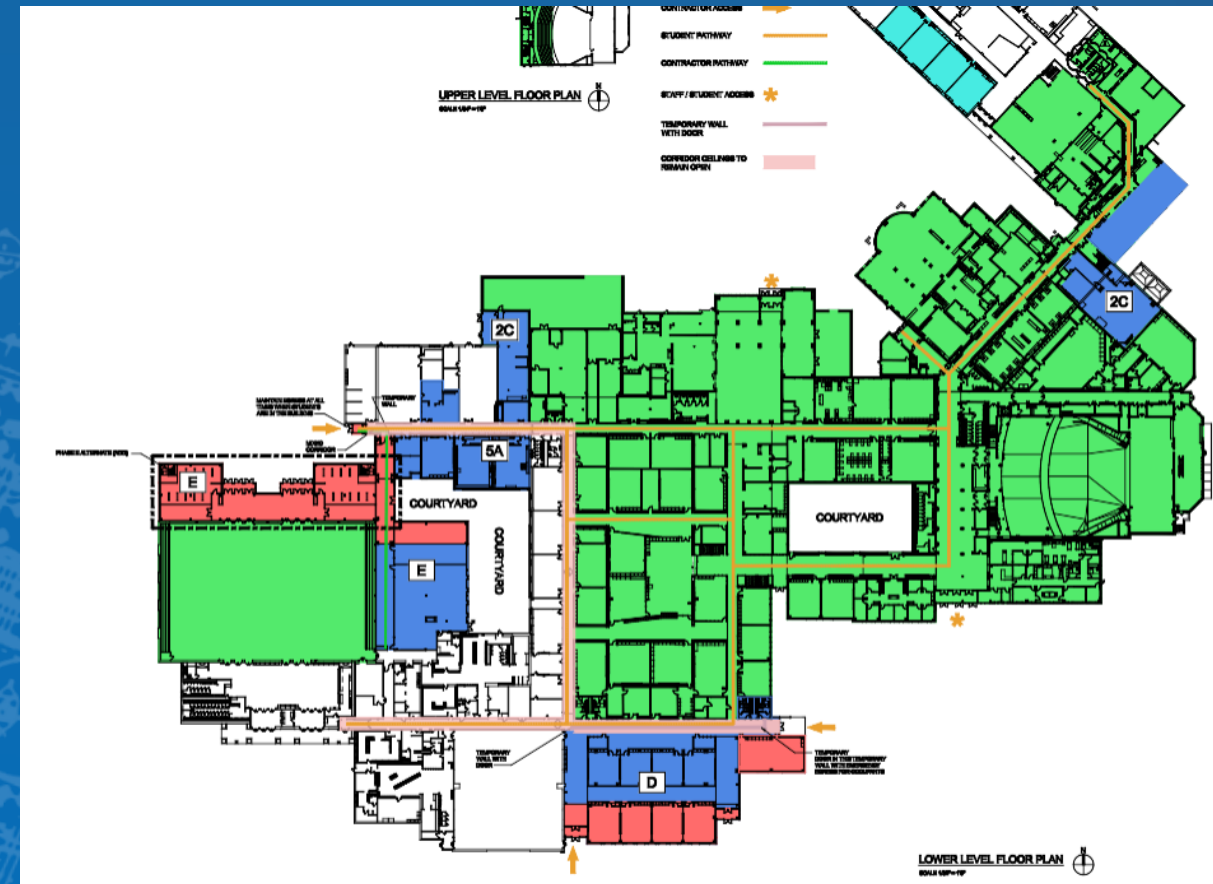
Current Phases of Construction



Site Phase 3



Building Phases: D, E, 2C,
5A,



Interior Construction Activities



- Demolition of structural components in existing art room.
- Installation of interior walls for area D classrooms.
- Installation of below grade sanitary and storm connections.
- Installation of power feeders and conduits.
- Installation of mechanical equipment, ductwork, and piping continues.
- Start up of equipment of equipment for heating continues.



Interior Construction Activities



Exterior Construction Activities



- Completion of subsurface storm water basin.
- Foundations and slab on grade concrete for area D classroom additions.
- Structural steel installation for area D classroom additions.
- Excavation and footing installation for area team room addition.
- Site lighting and power connections continues.



Exterior Construction Activities





Next Steps



- Foundations and structural steel for team room addition.
- Overhead rough-in and stud framing for phase 5A, art rooms.
- Masonry walls for phase E athletic addition.
- Mechanical and electrical equipment programming and balancing.
- Coordinate with PVSD:
 - Punchlist work in previous phases
 - Technology install in completed areas.



PLEASANT VALLEY SCHOOL DISTRICT



Capital Improvement Projects Forecast

PLEASANT VALLEY SCHOOL DISTRICT

Capital Improvement Projects Forecast

Additional High School Renovation Items Justification

The following is an evaluation of items not considered in the original scope of work due to necessity and fiscal obligation. The contingency fund allows for these identified additional needs

Auditorium Theatrical Lighting & Sound – Existing theatrical lighting and sound systems are outdated and no longer maintainable as parts are discontinued. Replacing the deteriorating sound system with an upgraded system to ensure proper audio quality and continued use of the space and lighting system for ease of performance and usability.

Removal/Demo of Green House – Upgrading the area would far exceed the cost of demolition, the primary educational usage of the greenhouse has now moved into the classroom and STEM areas. The existing glazing and roof flashings are a continued issue for leaks and air infiltration.

Casework – 5 second floor classrooms – The contrast between the renovated classrooms and heavily worn, scratched or dated cabinetry creates an unfinished, disjointed appearance. Upgrading the casework ensures the district gets the full psychological and aesthetic value out of the renovation budget already spent.

Replace flooring in 6 science rooms & Guidance Office hallway – Just as the aging casework, worn flooring sharply contrasts with the new flooring installed. Upgrading the hallway/classroom flooring creates a seamless, modernized transition. Leaving these areas untouched creates a jarring, dated boundary before students even enter the classrooms and hallway.

Unforeseen Contractor items – these items were unforeseen since these items were found during summer work, most of which were underground and not discovered until construction in those areas began

PLEASANT VALLEY SCHOOL DISTRICT

Capital Improvement Projects Forecast

Additional High School Renovation Items Justification – Continued

Electrical Gear Replacement – Remaining JCM electrical gear is no longer serviceable and will support activities in this area.

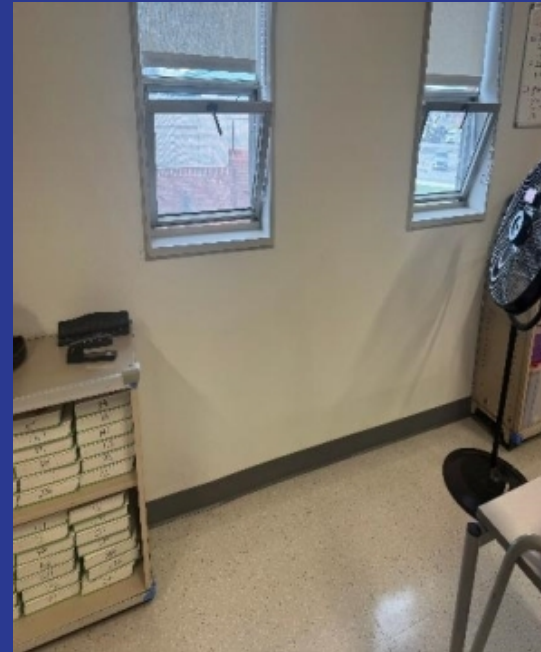
Chestnut Hill Well – Recommendation is to abandon the current well that is located below the building. The well is only 100 feet deep and it is not feasible to drill the well deeper because it is located inside the building. DEP prefers to not have more than 1 well on the same site. Chestnut Hill is considered to be on the same site as the High School.

Solution: Provide connecting piping from the High School water service to Chestnut Hill. Then abandon the existing Chestnut Hill Well.

PLEASANT VALLEY SCHOOL DISTRICT

Capital Improvement Projects Forecast

Additional High School Renovation Items Justification – Continued



PLEASANT VALLEY SCHOOL DISTRICT

Capital Improvement Projects Forecast

Additional High School Renovation Items Justification – Continued



PLEASANT VALLEY SCHOOL DISTRICT

Capital Improvement Projects Forecast

Additional High School Renovation Items Justification – Continued



PLEASANT VALLEY SCHOOL DISTRICT

Capital Improvement Projects Forecast

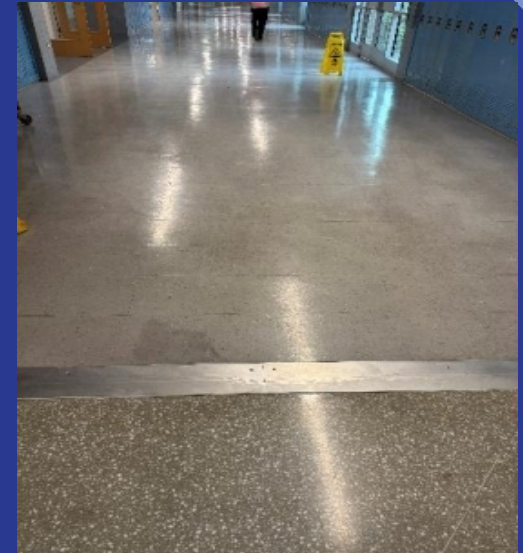
Additional High School Renovation Items Justification – Continued



PLEASANT VALLEY SCHOOL DISTRICT

Capital Improvement Projects Forecast

Additional High School Renovation Items Justification – Continued



PLEASANT VALLEY SCHOOL DISTRICT

Capital Improvement Projects Forecast

Additional High School Renovation Items Justification – Continued



PLEASANT VALLEY SCHOOL DISTRICT

Capital Improvement Projects Forecast

Financing for Additional High School Renovation Items

High School Additional Items Cost

Auditorium Lighting & Sound	\$1,300,000	Design & Estimating Contingency (Have not used any of this)	\$ 750,000.00
Greenhouse Demolition/Renovation	\$ 500,000	Construction Contingency	\$4,000,000.00
Replace Hallway Flooring outside Guidance Office	\$ 100,000	Lobar CO #1	(\$ 142,928.03)
Replace 6 Science Room Flooring	\$ 60,000	Wind Gap CO #1	(\$ 71,203.00)
Replace Casework – 5 second floor classrooms	\$ 100,000	Myco PC CO #1	(\$ 130,350.81)
Science Room Blinds	\$ 10,000	Lobar CO #2	(\$ 120,179.99)
Chestnut Hill Well	\$ 100,000	Additional Furniture Funds	(\$ 600,000.00)
Unforeseen Work Costs	\$ 313,996		
<u>Existing Switchgear Replacement</u>	<u>\$ 200,000</u>	<u>Proposed Additional Costs</u>	<u>(\$2,683,996.00)</u>
<u>Total Cost</u>	<u>\$2,683,996</u>	<u>Remaining Contingency</u>	<u>\$1,001,342.17</u>

Note: The Consolidated Bond Fund Accounts had an available balance of \$3,905,734.72 @ 8/31/2026, when you deduct the \$2,683,996.00, we will have an available balance of \$1,221,738.72. Due to investment strategies, we have more cash then was budgeted for in this project.

PLEASANT VALLEY SCHOOL DISTRICT

Capital Improvement Projects Forecast

JCM Renovation Justification

The following is an evaluation of items not considered in the original scope of work due to necessity and fiscal obligation.

JCM will always be of value to the District

Long Term Planning of the Capital Improvement Needs of the District has led to the decision that JCM will need some renovations to utilize the space in a long term manner to save on other capital improvement expenses. This planning functions as a strategic, cost-avoidance justification. Investing in the modernization of the JCM facility now will optimize the building's usage, ultimately preventing the District from having to fund more expensive capital projects in the future.

Items needed to be completed for improvements to JCM for the forecasted usage: HVAC System, Lighting Upgrade, Replace flooring, Install Ceiling Grid Work & Tiles, Paint, Replace Windows, Low Voltage and upgrade toilet rooms for ADA Compliance

PLEASANT VALLEY SCHOOL DISTRICT

Capital Improvement Projects Forecast

Financing for JCM Renovation Items

JCM Renovation Cost – Capital Reserve Fund	
Capital Reserve Funds Available 8/31/26	\$23,490,762.55
JCM Hard Costs	(\$ 3,880,000.00)
JCM Soft Costs	(\$ 359,000.00)
<u><i>Remaining Capital Reserve Funds</i></u>	<u><i>\$19,251,762.55</i></u>

PLEASANT VALLEY SCHOOL DISTRICT

Capital Improvement Projects Forecast

Middle School Renovations

Middle School Justification

- After extensive deliberation, the Capital Improvement Committee recommends proceeding with the Middle School Renovations to finish the current campus.
- Moving forward with this project immediately is highly advantageous because the necessary funds are already secured.
- Additionally, leveraging the contractors currently on-site will allow us to negotiate more competitive bid prices and seamlessly complete the campus.
- It is the most practical step to finalize the campus improvements.

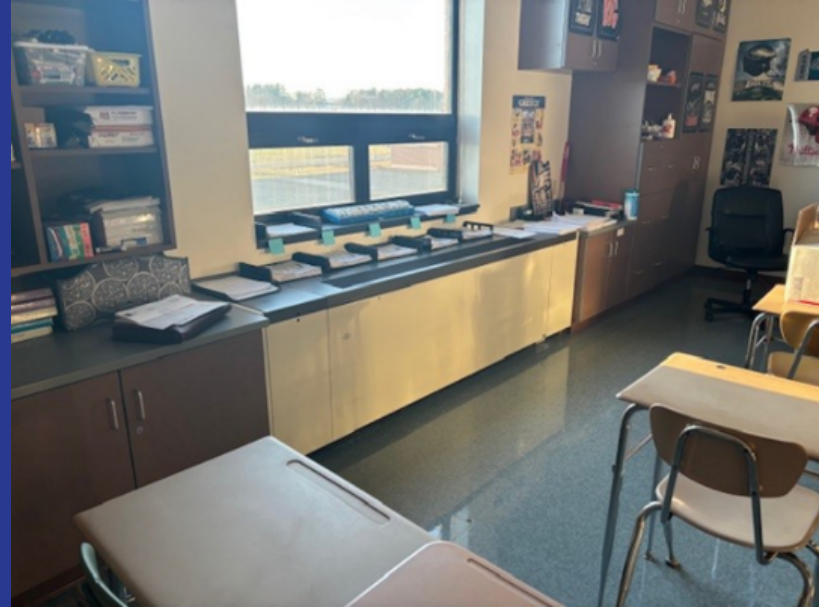
PLEASANT VALLEY SCHOOL DISTRICT

Capital Improvement Projects Forecast

Middle School Renovations

- Background:

- 31 instruction spaces in the 1987 and 1992 sections of the building are fed by heating only unit ventilators
- Provide four pipe RTUs with VAVs for the 31 classrooms, library, steam area, etc.
- Upgrade all associated work including low voltage wiring, lights, ceilings, & casework.
- Construction to take place over the summers of 2027 and 2028



PLEASANT VALLEY SCHOOL DISTRICT

Capital Improvement Projects Forecast

Middle School Renovations

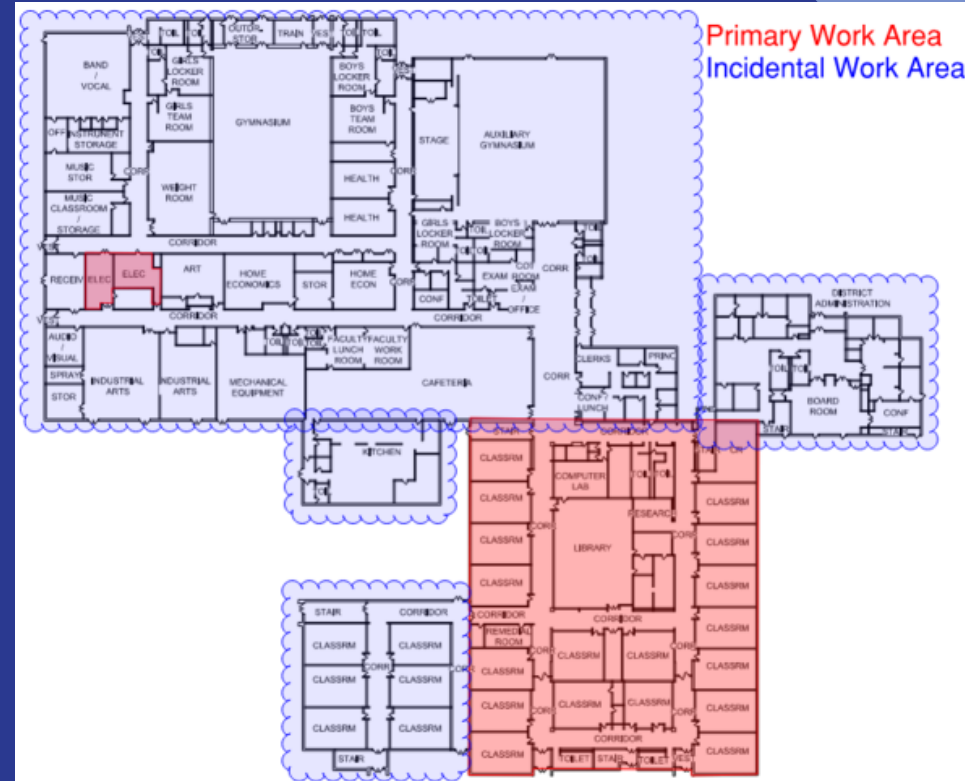
● Work Included

- RTUs to address heating and cooling
- Upgrades to lights, low voltage, etc.
- Ceilings, casework, paint, markerboards
- Paging System & clocks
- Mechanical system flushing & glycol filling
- Equipment replacement

● Does Not Address

- All CIP Work
 - Fire Suppression
 - Terminal Equipment
 - Site work
 - HVAC equipment
- Remaining parts of building are untouched.

● Estimated Budget: \$13-15M



PLEASANT VALLEY SCHOOL DISTRICT

Capital Improvement Projects Forecast

Middle School Renovations

- Overview

- Scope required to expand to accommodate existing conditions:
 - Structural restrictions for rooftop equipment causing modification to building wide hydronic system
 - Replacement of existing terminal equipment and select AHUs from hydronic system change
- Does not address:
 - All capital projects identified in the CIP
 - Fire suppression
 - Other unit ventilators throughout the building that are at end of life (ASHRAE approx. 15 years)
 - Administration building needs
 - Site work
- Complicated phasing for work to only occur in the summer

PLEASANT VALLEY SCHOOL DISTRICT

Capital Improvement Projects Forecast

Middle School Renovations

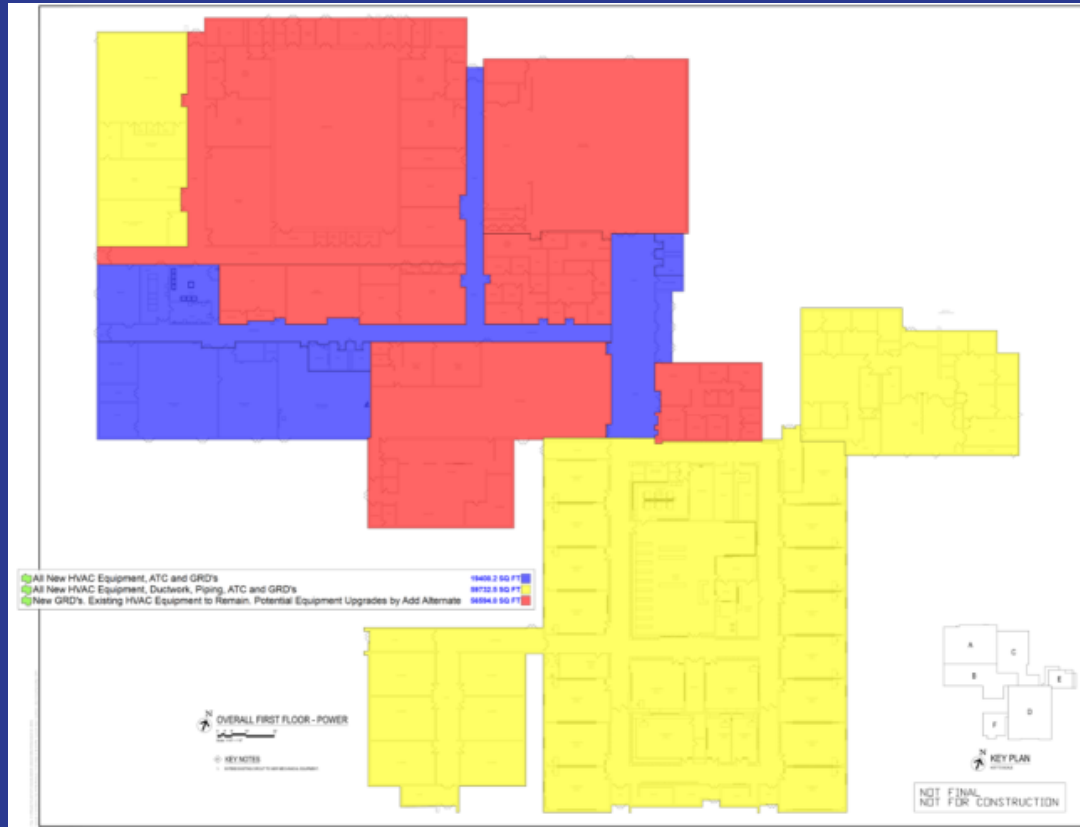
- Consideration

- Expanded scope:
 - to address all Capital projects across Middle School, District Administration and Site work *while utilizing key existing components and alternates.*
- Current combined CIP: \$43M
- Potential Construction budget: \$30-35M
- Complete upgrade of HVAC, Electrical, and Fire Suppression systems.
- Primary work above ceiling
- Expanded site work
- Continuously construction with Student movement
- Extended timeline
 - Design: 2026-2027
 - Construction: Summer 2028 to 2030

PLEASANT VALLEY SCHOOL DISTRICT

Capital Improvement Projects Forecast

Middle School Renovations



PLEASANT VALLEY SCHOOL DISTRICT

Capital Improvement Projects Forecast

Middle School Renovations

- Updated Budget
 - Use of key alternates
 - Bleachers
 - Gym floor & ceilings
 - 2006 HVAC equipment
 - Additional Site Work
 - Assumes continuous phased construction starting in summer of 2028
 - 2 Grants applied for: HVAC renovations and roof restoration



Pleasant Valley School District
 Pleasant Valley Middle School Renovations
 Expanded Scope DRAFT Budget
 August 27, 2026
 CHA Project No. 104248

Item Description	Budget	Comments
Interior Renovations		
General	\$ 5,600,000	
Mechanical	\$ 9,100,000	
Electrical	\$ 6,900,000	
Plumbing	\$ 3,100,000	
Roofing Upgrades	\$ 2,525,000	
Site Work	\$ 800,000	
Design/Estimating Escalation contingency	\$ 2,800,000	
Budget Hard Cost Estimate	\$ 30,825,000	
Soft Costs		
Design fee allowance (architectural, MEP, & Structural) 7%	\$ 2,155,000	No cost for civil engineer or land development
Construction Management Services Allowance 3%	\$ 1,000,000	Allowance
3rd party construction testing	\$ 75,000	
3rd party TAB and Commissioning	\$ 150,000	
Builder's Risk Insurance	\$ 200,000	
Permits, Approvals, & Inspections (1%)	\$ 924,000	
Legal Costs & Reimbursables	\$ 25,000	
Utilities/Water/Sewer/Electric	\$ 25,000	
FFE (classrooms, cameras, WAPS, etc)	\$ -	No costs for technology or furniture
Construction Contingency	\$ 1,500,000	
Financing		No Cost Included for Financing
Project Soft Cost Budget	\$ 6,054,000	
Project Total:	\$ 36,879,000	

PLEASANT VALLEY SCHOOL DISTRICT

Capital Improvement Projects Forecast

Middle School Renovations

- Next Steps
 - Confirm final scope of work
 - Onboard Architect and revise design scope
 - Finalize Schedule

PLEASANT VALLEY SCHOOL DISTRICT

Capital Improvement Projects Forecast

Financing for Middle School Renovation Items

Middle School Renovation Cost – Capital Reserve Fund	
Capital Reserve Funds Available 8/31/26	\$23,490,762.55
JCM Renovation Costs	(\$ 4,239,000.00)
<u>Remaining Capital Reserve Funds</u>	<u>\$19,251,762.55</u>
Middle School Renovation Hard Costs (2 grants awaiting approval)	(\$30,825,000.00)
Middle School Renovation Soft Costs	(\$ 6,054,000.00)
PVI Furniture	(\$ 1,200,000.00)
Maintenance/Athletic/Vehicle Pole Barn	(\$ 1,500,000.00)
Modular Replacement at Bus Compound – 2	(\$ 600,000.00)
PVE Chiller Project (1 grant awaiting approval)	(\$ 1,625,000.00)
6/30/2025 General Fund Balance for CIP	\$13,821,296.00
2025-2026 Excess to CIP General Fund Balance	\$ 3,500,000.00
Transfer Funds from Assigned Fund Balance to Committed Fund Balance	\$ 8,000,000.00
<u>Remaining Capital Reserve Fund Balance for Future Projects</u>	<u>\$ 2,769,058.55</u>

PLEASANT VALLEY SCHOOL DISTRICT

Capital Improvement Projects Forecast

Future Renovation Items

Future Renovation Items – Capital Reserve Fund	
<u>Remaining Capital Reserve Fund Balance for Future Projects</u>	<u>\$ 2,769,058.55</u>
2026-2027 Excess	\$ 3,500,000.00
2027-2028 Excess	\$ 3,500,000.00
2028-2029 Excess	\$ 3,500,000.00
2029-2030 Excess	\$ 3,500,000.00
<u>Projected Capital Reserve Fund Balance @ 6/30/2030</u>	<u>\$16,769,058.55</u>
<u>Future Projects</u>	
PVE Renovation Project – Plan in 2029-2030, start 2030-2031	\$30,657,471.00
PVI Renovation Project – Plan in 2031-2032, start 2032-2033	\$37,485,142.50
<u>Total Funds Needed</u>	<u>\$68,142,613.50</u>
<u>Additional Funds Needed</u>	<u>\$51,373,554.95</u>

PLEASANT VALLEY SCHOOL DISTRICT

Capital Improvement Projects Forecast

Time Line Projection

November - 2026 – Board Approval	Additional HS Renovation Items & Unforeseen Contractor Items Middle School Project in order to begin Architectural & Engineering Design JCM work can be added as change orders to the HS Renovation Project
March/April – 2027	Design Update on the Middle School Project
June/July – 2027	Board approval to go out to bid for Middle School Project
August/September – 2027	Bid opening for Middle School Project Start JCM work
October – 2027	Board Awards Middle School Project Bids
June – 2028	Start Middle School Project Complete JCM work
Summer – 2030	Middle School Project Complete

Wing Mower & Loader Quotes & Recommendation

Wing Mower: Replacing 2006 HR6101 Jacobsen Mower

Turf Equipment Co-Stars Proposal - \$99,611.20

Turf Equipment Source Well Proposal - \$97,120.92

Deer Country Co-Stars Proposal - \$73,023.84

Recommendation: Turf Equipment Source Well \$97,120.92 – better equipment for safety issues when using on slopes in the District

Loader: Replacing 2016 Boomer 3050 New Holland Loader

AG Industrial Co-Stars Proposal - \$61,676.00

Deer Country Co-Stars Proposal - \$63,144.39

Massey Ferguson Co-Stars Proposal - \$55,150.00

Recommendation: Massey Ferguson Co-Stars Proposal - \$55,150.00 – equipment is mechanically equivalent to the other two pieces of equipment

Total Price – \$152,270.92

Budget Amount - \$180,000.00

August 25, 2026

Randy Smale
Pleasant Valley School District
2233 PA-115 #100
Brodheadsville, PA. 18322

Mr. Smale,

Thank you for the opportunity. Standard 30-day 1% net 10-day terms apply to on account purchases. Lender participation to be disclosed at time of purchase. Lease/Finance rates are subject to change at the lender's discretion. Pricing includes set up and delivery, but does not include applicable taxes and will be valid for a period of 30 days. All demo, off-lease, and preowned equipment is sold on a "First Come, First Serve" basis, as available inventory permits. 2.5% processing fee will be added to all credit card transactions.

Qty	Model #	Unit Description	MSRP	Sourcewell Award
		Toro Groundsmaster 4000	\$ 125,571.00	\$ 97,120.92
1	30609	Groundsmaster 4000-D (T4)	\$ 123,780.00	\$ 96,548.40
1	31522	4WD Flow Divider Kit	\$ 734.00	\$ 572.52

Sourcewell 
Awarded Contract

#112624-TTC Maturity Date: 1/31/2029

JESSUP
8015 Dorsey Run Rd
Jessup, MD 20794
800.827.3711

WEST CHESTER
16 Hagerty Blvd
West Chester, PA 19382
888.384.8676

FAIRFAX
2825 B & C Dorr Ave
Fairfax, VA 22031
703.573.2977

FRANKFORD
33180 Dupont Blvd
Frankford, DE 19945
302.732.9290



TURF-EQUIPMENT.COM

Thank you for considering Toro & Turf Equipment and Supply Company for your equipment needs. If you have any questions, please feel free to contact me at any time.

Best Regards,

Kevin Scanlon

Commercial Territory Manager



16 Hagerty Blvd. | West Chester, PA 19382

Office 610.335.1623 | Mobile 484.797.8365

JESSUP

8015 Dorsey Run Rd
Jessup, MD 20794
800.827.3711

WEST CHESTER

16 Hagerty Blvd
West Chester, PA 19382
888.384.8676

FAIRFAX

2825 B & C Dorr Ave
Fairfax, VA 22031
703.573.2977

FRANKFORD

33180 Dupont Blvd
Frankford, DE 19945
302.732.9290



JOHN DEERE

Customer:

Quotes are valid for 30 days from the creation date or upon contract expiration, whichever occurs first.

A Purchase Order (PO) or Letter of Intent (LOI) including the below information is required to proceed with this sale. The PO or LOI will be returned if information is missing.

☐ Vendor: Deere & Company

2000 John Deere Run

Cary, NC 27513-2789 US

FED ID: 36-2382580

UEID: FNSWEDARMK53

☐ Signature on all LOIs and POs with a signature line

☐ Contract name or number; or JD Quote ID

☐ Sold to street address

☐ Ship to street address (no PO box)

☐ Bill to contact name and phone number

☐ Bill to address

☐ Bill to email address (required to send the invoice and/or to obtain the tax exemption certificate)

☐ Membership number if required by the contract

☐ Also include a current valid tax-exempt certificate (if applicable)

Quotes of equipment offered through contracts between Deere & Company, its divisions and subsidiaries (collectively "Deere") and government agencies are subject to audit and access by Deere's Strategic Accounts Business Division to ensure compliance with the terms and conditions of the contracts.

For any questions, please contact:

MATTHEW SCHLEGEL

Deer Country Farm and Lawn

6670 Ruppsville Road

Allentown, PA 18106

Work Phone: 7176294139

Cell Phone: 717-629-4139

Email: MATTSCHLEGEL@DEERCOUNTRY.NET



ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Deere & Company
2000 John Deere Run
Cary, NC 27513-2789 US
FED ID: 36-2382580
UEID: FNSWEDARMK53

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

MATTHEW SCHLEGEL
Deer Country Farm and Lawn
6670 Ruppsville Road Allentown, PA 18106

Prepared For

PLEASANT VALLEY SCHOOL DISTRICT

2233 ROUTE 115 STE 100
BRODHEADSVILLE, PA 183227103

(570) 402-1000

SMALE.RANDY@PVBEARS.ORG

Prepared By

MATTHEW SCHLEGEL
Deer Country Farm and Lawn
6670 Ruppsville Road
Allentown, PA 18106

7176294139

MATTSCHLEGEL@DEERCOUNTRY.NET

Quote Id 2633773

Creation Date 08-Sep-2026

Expiration Date 08-Oct-2026

Quote Summary

Equipment Summary	Suggested List	Selling Price	QTY In Group	Extended
1600 Turbo TerrainCut Commercial Wide-Area Mower with 2-Post Folding ROPS	\$93,922.00	\$71,380.72	1	\$71,380.72
Contract: PA Ag and Grounds Power Equip 4400028317 (PG 61 CG 22) Price Effective Date: 07-Sep-2026				
1600 Turbo TerrainCut Commercial Wide-Area Mower with 4-Post ROPS Canopy	\$96,084.00	\$73,023.84	1	\$73,023.84
Contract: PA Ag and Grounds Power Equip 4400028317 (PG 61 CG 22) Price Effective Date: 07-Sep-2026				
Equipment Total				\$144,404.56
Quote Summary				
Total Selling Price				\$144,404.56
Sub-total				\$144,404.56
Balance Due				\$144,404.56

Salesperson : X _____

Accepted By : X _____



Selling Equipment

Quote # 2633773
Customer PLEASANT VALLEY SCHOOL DISTRICT

1600 Turbo TerrainCut Commercial Wide-Area Mower with 2-Post Folding ROPS		QTY In Group : 1
		Suggested List
Hours	- - -	\$93,922.00
Serial Number	- - -	Selling Price
Stock Number	- - -	\$71,380.72
Contract	PA Ag and Grounds Power Equip 4400028317 (PG 61 CG 22)	Discount Amount
Price Effective Date	07-Sep-2026	(\$22,541.28)
PUK Parent Serial #	- - -	

Equipment Summary						
Code	Description	Qty	List Price	Discount %	Discount \$	Adjusted Selling Price
0739TC	1600 Turbo TerrainCut Commercial Wide-Area Mower with 2-Post Folding ROPS	1	\$93,922.00	24.0%	(\$22,541.28)	\$71,380.72

Base / Options						
Code	Description	Qty	List Price	Discount %	Discount \$	Adjusted Selling Price
001A	United States and Canada	1	\$0.00	24.0%	\$0.00	\$0.00
0443	US English w/ Spanish (Bi-Lingual) Operator's Manual	1	\$0.00	24.0%	\$0.00	\$0.00
183N	JDLink™ Modem	1	\$0.00	24.0%	\$0.00	\$0.00
Total Base / Options			\$93,922.00		(\$22,541.28)	\$71,380.72
Selling Price Subtotal						\$71,380.72
Total Selling Price						\$71,380.72



1600 Turbo TerrainCut Commercial Wide-Area Mower with 4-Post ROPS Canopy		QTY In Group : 1
		Suggested List
Hours	- - -	\$96,084.00
Serial Number	- - -	Selling Price
Stock Number	- - -	\$73,023.84
Contract	PA Ag and Grounds Power Equip 4400028317 (PG 61 CG 22)	Discount Amount
Price Effective Date	07-Sep-2026	(\$23,060.16)
PUK Parent Serial #	- - -	

Equipment Summary

Code	Description	Qty	List Price	Discount %	Discount \$	Adjusted Selling Price
0738TC	1600 Turbo TerrainCut Commercial Wide-Area Mower with 4-Post ROPS Canopy	1	\$96,084.00	24.0%	(\$23,060.16)	\$73,023.84

Base / Options

Code	Description	Qty	List Price	Discount %	Discount \$	Adjusted Selling Price
001A	United States and Canada	1	\$0.00	24.0%	\$0.00	\$0.00
0443	US English w/ Spanish (Bi-Lingual) Operator's Manual	1	\$0.00	24.0%	\$0.00	\$0.00
183N	JDLink™ Modem	1	\$0.00	24.0%	\$0.00	\$0.00
Total Base / Options			\$96,084.00		(\$23,060.16)	\$73,023.84
Selling Price Subtotal						\$73,023.84
Total Selling Price						\$73,023.84

August 29, 2026

Randy Smale
Pleasant Valley School District
2233 PA-115 #100
Brodheadsville, PA. 18322

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Qty	Model #	Unit Description	MSRP	COSTARS Award
		Toro Groundsmaster 4000	\$ 124,514.00	\$ 99,611.20
1	30609	Groundsmaster 4000-D (T4)	\$ 123,780.00	\$ 99,024.00
1	31522	4WD Flow Divider Kit	\$ 734.00	\$ 587.20

Participating Vendor**PA State Contract # 4400028342****Valid From: 01/01/2026 To: 12/31/2026****Vendor #417322****Federal I.D. #52-1164738****JESSUP**

8015 Dorsey Run Rd
Jessup, MD 20794
800.827.3711

WEST CHESTER

16 Hagerty Blvd
West Chester, PA 19382
888.384.8676

FAIRFAX

2825 B & C Dorr Ave
Fairfax, VA 22031
703.573.2977

FRANKFORD

33180 Dupont Blvd
Frankford, DE 19945
302.732.9290



TURF-EQUIPMENT.COM

Thank you for considering Toro & Turf Equipment and Supply Company for your equipment needs. If you have any questions, please feel free to contact me at any time.

Best Regards,

Kevin Scanlon

Commercial Territory Manager



16 Hagerty Blvd. | West Chester, PA 19382

Office 610.335.1623 | Mobile 484.797.8365

kevinscanlon@turf-equipment.com

JESSUP

8015 Dorsey Run Rd
Jessup, MD 20794
800.827.3711

WEST CHESTER

16 Hagerty Blvd
West Chester, PA 19382
888.384.8676

FAIRFAX

2825 B & C Dorr Ave
Fairfax, VA 22031
703.573.2977

FRANKFORD

33180 Dupont Blvd
Frankford, DE 19945
302.732.9290



JOHN DEERE

Customer:

Quotes are valid for 30 days from the creation date or upon contract expiration, whichever occurs first.

A Purchase Order (PO) or Letter of Intent (LOI) including the below information is required to proceed with this sale. The PO or LOI will be returned if information is missing.

☐ Vendor: Deere & Company

2000 John Deere Run

Cary, NC 27513-2789 US

FED ID: 36-2382580

UEID: FNSWEDARMK53

☐ Signature on all LOIs and POs with a signature line

☐ Contract name or number; or JD Quote ID

☐ Sold to street address

☐ Ship to street address (no PO box)

☐ Bill to contact name and phone number

☐ Bill to address

☐ Bill to email address (required to send the invoice and/or to obtain the tax exemption certificate)

☐ Membership number if required by the contract

☐ Also include a current valid tax-exempt certificate (if applicable)

Quotes of equipment offered through contracts between Deere & Company, its divisions and subsidiaries (collectively "Deere") and government agencies are subject to audit and access by Deere's Strategic Accounts Business Division to ensure compliance with the terms and conditions of the contracts.

For any questions, please contact:

MATTHEW SCHLEGEL

Deer Country Farm and Lawn

6670 Ruppsville Road

Allentown, PA 18106

Work Phone: 7176294139

Cell Phone: 717-629-4139

Email: MATTSCHLEGEL@DEERCOUNTRY.NET



ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

Deere & Company
2000 John Deere Run
Cary, NC 27513-2789 US
FED ID: 36-2382580
UEID: FNSWEDARMK53

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

MATTHEW SCHLEGEL
Deer Country Farm and Lawn
6670 Ruppsville Road Allentown, PA 18106

Prepared For

PLEASANT VALLEY SCHOOL DISTRICT

2233 ROUTE 115 STE 100
BRODHEADSVILLE, PA 183227103

(570) 402-1000

SMALE.RANDY@PVBEARS.ORG

Prepared By

MATTHEW SCHLEGEL
Deer Country Farm and Lawn
6670 Ruppsville Road
Allentown, PA 18106

7176294139

MATTSCHLEGEL@DEERCOUNTRY.NET

Quote Id 1541370

Creation Date 27-Jan-2026

Expiration Date 22-Sep-2026

Quote Summary

Equipment Summary	Suggested List	Selling Price	QTY In Group	Extended
4066R Compact Utility Tractor (52 PTO hp) Contract: PA Ag and Grounds Power Equip 4400028317 (PG 61 CG 22) Price Effective Date: 24-Aug-2026	\$68,170.00	\$55,360.20	1	\$55,360.20
440R Loader Contract: PA Ag and Grounds Power Equip 4400028317 (PG 61 CG 22) Price Effective Date: 26-Jan-2026	\$8,690.10	\$7,038.99	1	\$7,038.99
APF12F Fixed Pallet Fork for Current 200/300/400/500 Series Carrier Contract: PA Ag and Grounds Power Equip 4400028317 (PG 61 CG 22) Price Effective Date: 30-Aug-2026	\$920.00	\$745.20	1	\$745.20
Equipment Total				\$63,144.39

Quote Summary

Total Selling Price	\$63,144.39
Sub-total	\$63,144.39
Balance Due	\$63,144.39

Salesperson : X _____

Accepted By : X _____



Selling Equipment

Quote # 1541370
Customer PLEASANT VALLEY SCHOOL DISTRICT

4066R Compact Utility Tractor (52 PTO hp)		QTY In Group : 1
Hours	- - -	Suggested List
Serial Number	- - -	\$68,170.00
Stock Number	- - -	Selling Price
Contract	PA Ag and Grounds Power Equip 4400028317 (PG 61 CG 22)	\$55,360.20
Price Effective Date	24-Aug-2026	Discount Amount
PUK Parent Serial #	- - -	(\$12,809.80)

Equipment Summary						
Code	Description	Qty	List Price	Discount %	Discount \$	Adjusted Selling Price
038BLV	4066R Compact Utility Tractor (52 PTO hp)	1	\$54,245.00	19.0%	(\$10,306.55)	\$43,938.45
Base / Options						
Code	Description	Qty	List Price	Discount %	Discount \$	Adjusted Selling Price
0202	United States	1	\$0.00	19.0%	\$0.00	\$0.00
0409	English Operator's Manual and Decal Kit	1	\$0.00	19.0%	\$0.00	\$0.00
1520	eHydro™	1	\$0.00	19.0%	\$0.00	\$0.00
2060	Deluxe Cab with Air Ride Seat	1	\$13,055.00	19.0%	(\$2,480.45)	\$10,574.55
2660	Factory Installed Stereo	1	\$730.00	19.0%	(\$138.70)	\$591.30
4061	Less iMatch™ Quick Hitch Category 1	1	\$0.00	19.0%	\$0.00	\$0.00
5243	44x18-20 (4PR, R3 Turf, 1 Position)	1	(\$610.00)	19.0%	\$115.90	(\$494.10)
6243	27x10.50-15 (4PR, R3 Turf, 2 Position)	1	\$0.00	19.0%	\$0.00	\$0.00
1795	Less Loader	1	\$0.00	19.0%	\$0.00	\$0.00
Total Base / Options			\$67,420.00		(\$12,809.80)	\$54,610.20

Dealer Attachments



Code	Description	Qty	List Price	Discount %	Discount \$	Adjusted Selling Price
RG	Liquid in Rear Tires	1	\$750.00	0.0%	\$0.00	\$750.00
Total Dealer Attachments			\$750.00		\$0.00	\$750.00
Selling Price Subtotal						\$55,360.20
Total Selling Price						\$55,360.20

**440R Loader**

QTY In Group : 1

Hours	---	Suggested List
Serial Number	---	\$8,690.10
Stock Number	---	Selling Price
Contract	PA Ag and Grounds Power Equip 4400028317 (PG 61 CG 22)	\$7,038.99
Price Effective Date	26-Jan-2026	Discount Amount
PUK Parent Serial #	---	(\$1,651.11)

Equipment Summary

Code	Description	Qty	List Price	Discount %	Discount \$	Adjusted Selling Price
1390P	440R Loader	1	\$8,405.00	19.0%	(\$1,596.95)	\$6,808.05

Base / Options

Code	Description	Qty	List Price	Discount %	Discount \$	Adjusted Selling Price
0202	United States	1	\$0.00	19.0%	\$0.00	\$0.00
0409	English	1	\$0.00	19.0%	\$0.00	\$0.00
1995	Less Mounting Frame	1	(\$769.00)	19.0%	\$146.11	(\$622.89)
2401	440R Non Self Leveling Loader (NSL)	1	\$0.00	19.0%	\$0.00	\$0.00
4401	Hoses to tractor mid-valve	1	\$0.00	19.0%	\$0.00	\$0.00
7095	Less carrier	1	(\$341.00)	19.0%	\$64.79	(\$276.21)
5370	Hood guard	1	\$0.00	19.0%	\$0.00	\$0.00
6995	Less ballast box	1	\$0.00	19.0%	\$0.00	\$0.00
8750	Less bucket	1	(\$1,169.00)	19.0%	\$222.11	(\$946.89)
Total Base / Options			\$6,126.00		(\$1,163.94)	\$4,962.06

Dealer Attachments

Code	Description	Qty	List Price	Discount %	Discount \$	Adjusted Selling Price
BW16184	John Deere™ CUT Carrier	1	\$402.60	19.0%	(\$76.49)	\$326.11
BW14763	1850-mm (73-in.) replaceable bucket cutting edge with hardware	1	\$284.90	19.0%	(\$54.13)	\$230.77



BW16358	1850-mm (73-in.) Heavy-Duty Bucket with Bucket Loops and Holes for Cutting Edge	1	\$1,876.60	19.0%	(\$356.55)	\$1,520.05
Total Dealer Attachments			\$2,564.10		(\$487.17)	\$2,076.93
Selling Price Subtotal						\$7,038.99
Total Selling Price						\$7,038.99



JOHN DEERE

APF12F Fixed Pallet Fork for Current 200/300/400/500 Series Carrier

QTY In Group : 1

Hours	---	Suggested List
Serial Number	---	\$920.00
Stock Number	---	Selling Price
Contract	PA Ag and Grounds Power Equip 4400028317 (PG 61 CG 22)	\$745.20
Price Effective Date	30-Aug-2026	Discount Amount
PUK Parent Serial #	---	(\$174.80)

Equipment Summary

Code	Description	Qty	List Price	Discount %	Discount \$	Adjusted Selling Price
1861XF	APF12F Fixed Pallet Fork for Current 200/300/400 /500 Series Carrier	1	\$920.00	19.0%	(\$174.80)	\$745.20

Base / Options

Code	Description	Qty	List Price	Discount %	Discount \$	Adjusted Selling Price
0202	United States	1	\$0.00	19.0%	\$0.00	\$0.00
0409	English	1	\$0.00	19.0%	\$0.00	\$0.00
1010	48 In. Pallet Tine	1	\$0.00	19.0%	\$0.00	\$0.00
Total Base / Options			\$920.00		(\$174.80)	\$745.20
Selling Price Subtotal						\$745.20
Total Selling Price						\$745.20



Prepared for: Pleasant Valley
Good Through: 10-31-2026
Dealer Representative: Jared Kreger
Representative Email: jaredk@frontier.com
Representative Phone: 610-366-2095 Ext. 3

Model #	MSRP
MF2M.60 Hydro Tractor	\$ 64,031.00
● MF2M.60 Hydro Tractor	● EN Operator's Manual -2M.50/
● MF2M.60 - HST Deluxe Cab	● EN OM - FL2611/FL2814/FL2815
● F27x10.50-15 R44x18.00-20	
● FL2814 SS Loader - No Bucket	
● 72" High Volume SS Bucket	
● NA Assy Pkg - Deluxe Cab	
Total Retail Price	\$ 64,031.00
<i>Additional Sale Price Items (See Page 2)</i>	<i>\$ 1,350.00</i>

Cash Price \$55,150.00

Cash Price

Cash Price

Sale Price	\$ 55,150.00
Trade-In:	\$ 0.00
Net Price	\$ 55,150.00
Taxes	\$ 0.00
Final Customer Price	\$ 55,150.00



**5 YEAR
POWERTRAIN
WARRANTY**



**GENUINE PARTS
& SERVICE**



**ASK ABOUT
EXTENDED
COVERAGE**

This Letter is a non-binding indication of interest regarding a possible transaction on the general terms and conditions outlined herein and is not a legal commitment. This Letter is intended for the use of the Customer only. *The following is a proposal for financing for the customer named herein ("Customer") regarding the equipment described herein ("Equipment") by AGCO Finance LLC for discussion purposes only. Customer participation subject to credit qualification and approval by AGCO Finance LLC. Not all Customers may qualify for this rate or term. This proposal is not a statement of all terms and conditions of any financing that may be approved. This Letter is intended for the use of the Customer only. This Letter is valid until "Good Through" date listed above and thereafter shall automatically be deemed to be null and void. ***The cash price is a good faith dealer estimate only. See dealer for details.



Model Number: MF2M.60H
Model Year: 2026

QQ Number: QQ-1077718
Serial Number:

Invoice Number:
Order Number:

Dealership Name: Eckroth Equipment Co.
Location: Orefield (325611)



Prepared for: Pleasant Valley
Good Through: 10-31-2026
Dealer Representative: Jared Kreger
Representative Email: jaredk@frontier.com
Representative Phone: 610-366-2095 Ext. 3

Additional Sale Price Items

72" Bolt-on Cutting Edge	\$	550.00
Loaded Rear Tires With Rim-guard	\$	800.00
	\$	NaN
	\$	NaN
	\$	NaN
Total	\$	1,350.00

2M.60

(F.O.B. Port of Entry)

TRACTOR FEATURES

POWER TRAIN

- Engine:
 - 60.3 Gross HP Iseki 4-Cylinder Liquid Cooled Diesel, 2.43 L Direct Injection, Turbocharged and Intercooled, Electronic Engine Control
 - 47.0 PTO HP @ 2600 RPM - Shuttle
 - 44.6 PTO HP @ 2600 RPM - Hydrostatic
 - Emission Standard Category: Tier 4F
 - Exhaust Gas Recirculation (EGR)
 - Diesel Oxidation Catalyst (DOC)
 - Regenerating Diesel Particulate Filter (DPF)
- Dual Element Dry Type Air Cleaner
- Transmission
 - 12Fx12R Power Shuttle with 4 Synchronized Gears and 3 Ranges
- Servo-HST Electronic Hydrostatic Transmission with 3 Ranges, Cruise Control, Stall Guard, Max Speed Control and Response Control
- Sealed Wet Disc Brakes
- Pedal Operated Differential Lock
- PTO:
 - Rear - 540 RPM Independent Electro Hydraulic
 - Mid - Optional 2023 RPM Independent for HST

HYDRAULIC SYSTEM

- 3-Point Hitch Cat I & II with Position Control Standard, Draft Control Standard on Models Equipped with Mechanical Transmission
- Lift Capacity @ 24 inches - 3,307 lb (1500 kg) for Shuttle
- Lift Capacity @ 24 inches - 3,086 lb (1400 kg) for HST
- Telescopic Stabilizers
- Telescopic Draft Link Ends
- Dual Engine Driven Gear Pumps
- Flow at Remotes 12.7 GPM (48.0 LPM) for Shuttle and 12.6 GPM (47.8 LPM) for HST
- Hydrostatic Power Steering
- One Rear Remote Valve Standard on Cab Models, up to 3 Possible. Loader Joystick Standard

INSTRUMENTS

- Combination Digital and Analog Front Dash Display
- Tachometer and Hour Meter
- Temperature and Fuel Gauges
- 4wd Engagement Indicator
- Warning Lights: High Beam Indicator, Engine Oil Pressure, PTO Engagement, Battery Charge (alt) Indicator, Glow Plug Indicator and Flasher Indicators
- Key Operated Electronic Fuel Shutoff and Glow Plug Control

OTHER STANDARD FEATURES

- ISO Mounted Flat Platform w/Molded Rubber Floor Mat
- One Piece Tilt-up Hood
- 3 Position Tilt Steering
- Premium Adjustable Suspension Seat with Arm Rest
- 2 Post Folding ROPS and Retractable Seat Belt
- Turn Signals, Flashers, Tail Lights and SMV Emblem
- 4 Headlights
- Back up Alarm Ready

CAB FEATURES

- Heating and Air Conditioning
 - Mobile Phone Holder
 - Speakers, Radio Ready
 - Radio Antenna
 - Front and Rear Wiper / Washer
 - 2 Front Work Lights
 - 2 Rear Work Lights
 - Rear and Side opening Windows
 - Right and Left Entry Doors
 - Right and Left External Mirrors
 - Premium Digital Display with Ground Speed, Engine Coolant, Temperature, Fuel Level and Diagnostic Readout
 - 12V Power Outlet
 - ROPS Certified
 - Recirculation Filter
- **Note: 3-Point Mounted Backhoe Installation Voids Warranty. Use the Required Subframe Mounting Kit.**

IMPLEMENT FEATURES

FL2814 LOADER

- One Piece Main Frame with Tapered Arms and Single Cross Member
- Quick Attach Loader Frame Mount with Pin Lock
- Built-in Parking Stands
- (2) 2.76 inch Double Acting Lift Cylinders
- (2) 2.56 inch Double Acting Bucket Cylinders
- Hydraulic Lines Routed Inside Main Frame for Protection and Visibility
- 3rd Function Capable, Soft-Drive Capable
- Galvanized Steel Bushings with Recessed Grease Points
- Universal Skid Steer Implement Attachment
- Grille Guard Standard

- Fits 2M.50 and 2M.60 Compact Tractor Models
- Maximum Lift Height at Pivot Pins: 111 Inches
- Lift Capacity to Full Height at Pivot Pins: 2,570 lbs
- Lift Capacity 19.5" Forward of Pins: 1,880 lbs
- Breakout Force at Pivot Pins: 3,910 lbs
- Rated Hydraulic Pressure: 2,277 PSI
- Maximum Roll Back Angle: 26 Degrees
- Dump Angle: 54 Degrees

OCTOBER 2026

Model Number: MF2M.60H
Model Year: 2026

QQ Number: QQ-1077718
Serial Number:

Invoice Number:
Order Number:

Dealership Name: Eckroth Equipment Co.
Location: Orefield (325611)



767 Penn Drive, Tamaqua PA 18252 PHONE: (717) 354-4191 FAX: (717) 355-2272

Date: January 19, 2026
 Attn: Michael Borger Phone: 1 (570) 236-4800
 To: Pleasant Valley School District Email: borger.michael@pvbears.org
 Address: 2233 Rt 115
 Boradheadsville, 18322

Pricing and discounts based on AG-Industrial's PA DGS/COSTARS AG-Groundskeeping Type Power Eq. contract 4400028307; Vendor 336847

Ref. Code		List Price	COSTARS Contract Price
702146981	New Holland Boomer 55 Cab Tractor, 3 Range HST w/Servo Assist (less foot pressure required on pedal), HVAC, 55 HP Gross/44 PTO HP @2600 engine RPM, with front loader, 72" bucket, Turf tires, Mid PTO, 2-rear remotes.	\$ 68,187.00	\$ 56,595.00
Sub Total:			\$ 56,595.00
	Radio, Bluetooth		\$ 350.00
	Bolt on Cutting edge- 1/2"x6"x72" (reversible), installed		\$ 256.00
	Grill Guard w/installation		\$ 1,299.00
	3rd Function Kit with installation and front ports		\$ 1,651.00
	PDI		\$ 775.00
	Incoming freight + delivery to PVSD provided by AG-Industrial		\$ 750.00
Total:			\$ 61,676.00

TERMS:

- Order will be placed upon receipt of PO on SD letterhead. Payment within 30 days of receipt of equipment.
- Quote is based on ordering from the factory. HOWEVER, the network of NH Dealers' inventory will be accessed if units exist as quoted at time of order. If turf tires are not on inventory units, an upcharge may be necessary (new quote will be provided prior to order request) to trade/swap. Current factory availability is 8 months.
- Delivery included.
- **Pricing and/or availability subject to change w/o notice. Request new quote before placing a PO.**

Thank you for the opportunity to address your equipment needs. I look forward to your response.

Duane Witmer

Government/Municipal Sales

C: +1 (717) 875-1850

dwitmer@agindustrial.com

Picture is indicative only and may show options/features different than quoted.



PLEASANT VALLEY SCHOOL DISTRICT
Capital Reserve Fund
September 30, 2026

DATE	PROJECT DESCRIPTION	VENDOR	YEAR	SOURCES	CONTRACT COST	CHANGE ORDERS	TOTAL COST	EXPENDITURES	REMAINING BALANCE
Sources of Funds:									
9/30/2026	Account Balances:						-		
	Capital Reserve Fund			\$ 274,647.32					
	Certificates of Deposit			\$ 863,090.43					
	Transfers from General Fund			\$ 34,811,571.50					
	Interest			\$ 3,175,391.11					
	Other Sources	Reimbursement from 2018 Bond Fund		\$ 245,000.00					
		Reimbursement from PennDot		-					
		FNB Digital Scoreboard Sponsorship		54,728.00					
Uses of Funds:									
	Turf field replacement	Barry Isett	2018-2019		\$ 32,400.00	3,292.16	35,692.16	35,692.16	-
	Turf field replacement	Field Turf	2019-2020		\$ 860,551.00	(12,033.07)	848,517.93	848,517.93	-
	High School Roof Replacement	Tremco through Bond Fund	2018-2019		\$ 245,000.00		245,000.00	245,000.00	-
	Mold Remediation	Belfor USA	2018-2019		\$ 1,113,458.02		1,113,458.02	1,113,458.02	-
	PVE Playground Sitework	Recreation Resource	2023-2024		\$ 127,533.23	(4,650.35)	122,882.88	122,882.88	-
	PVI Playground Sitework	Recreation Resource	2023-2024		\$ 219,147.00	(26,211.00)	192,936.00	192,936.00	-
	High School Renovation Architect	KCBA Architects	2023-2024		\$ 3,550,000.00	200,000.00	3,750,000.00	3,336,201.15	413,798.85
	High School Renovation Architect Reimbursables	KCBA Architects = Not to Exceed \$20,000	2023-2024		\$ 20,000.00		20,000.00	17,247.25	2,752.75
	Team Room Addition	Lobar	2024-2025		\$ 3,181,700.00		3,181,700.00	-	3,181,700.00
	Gym Floor, Bleachers, Divider Curtain, Scoreboards & Volleyball Acces.	Lobar	2024-2025		\$ 1,574,900.00		1,574,900.00	-	1,574,900.00
	Paving	Lobar	2024-2025		\$ 492,000.00		492,000.00	-	492,000.00
	Wire Mold & Specialty Lighting	Lobar	2024-2025		\$ 39,000.00		39,000.00	-	39,000.00
	Earthwork, Sod, Rekey Hardware & Brick Flashing	Lobar	2024-2025		\$ 846,500.00		846,500.00	-	846,500.00
	PVE Carpeting Replacement	Spectrum Flooring	2024-2025		\$ 35,980.03		35,980.03	35,980.03	-
	ReKeying District Buildings	James Doorcheck	2024-2025		\$ 181,312.98		181,312.98	181,312.98	-
	Boardroom Audio/Visual/Streaming Upgrade	CDW	2024-2025		\$ 37,688.67		37,688.67	37,688.67	-
	MS Staff Replacement Furniture	Premier Environments /Corbett/Exemplis	2024-2025		\$ 264,928.46		264,928.46	256,143.80	8,784.66
	PVI Staff Replacement Furniture	Premier Environments /Corbett/Exemplis	2025-2026		\$ 300,000.00	-	300,000.00	-	300,000.00
	PVE Staff Replacement Furniture	Premier Environments /Corbett/Exemplis	2025-2026		\$ 300,000.00		300,000.00	300,000.00	-
	PVI Chiller Replacement - Construction Management Fee	CHA Consulting	2026-2027		\$ 69,090.00		69,090.00	69,090.00	-
	Digital Scoreboard for Stadium - FNB Sponsorship	Digital Scoreboard	2025-2026		\$ 273,640.00		273,640.00	273,640.00	-
	Open Gate Metal Detectors	School Specialty	2025-2026		\$ 58,202.00		58,202.00	58,202.00	-
	PVI Chiller Replacement Project	Myco Mechanical	2026-2027		\$ 987,000.00		987,000.00	242,280.00	744,720.00
	PVE Teacher Mobile Storage Cart Furniture	Lakeshore Learning Supplies	2025-2026		\$ 121,524.00		121,524.00	121,524.00	-
	PVE Teacher Furniture	Premier Environments	2025-2026		\$ 327,014.78		327,014.78	27,479.28	299,535.50
	PVSD MS HVAC Upgrades	CHA Consulting	2026-2027		\$ 413,609.00		413,609.00	310,206.75	103,402.25
Total				\$ 39,424,428.36	15,672,179.17	160,397.74	15,832,576.91	7,825,482.90	8,007,094.01
	Account Balance (Total sources less expenditures)			\$31,598,945.46					
	Capital Reserve Funds Available (Account Balance less allocated costs)			\$23,591,851.45					
	Accounts Reconciliation								
	Capital Reserve Fund- First Northern			\$ 31,598,945.46					
	Total of All Accounts			\$ 31,598,945.46					
	Account Balance			\$31,598,945.46					
	Variance (must equal zero)			\$ -					

PLEASANT VALLEY SCHOOL DISTRICT
Consolidated Bond Fund
September 30, 2026

DATE	PROJECT DESCRIPTION	VENDOR	YEAR	SOURCES	CONTRACT COST	CHANGE ORDERS	AWARDED GRANTS	DISCOUNTS TAKEN	TOTAL COST	EXPENDITURES	REMAINING BALANCE
Sources of Funds:											
9/30/2026	Account Balances:								\$ -		
	2023 Bond Issue - PSDLAF Account			\$14,774,438.34							
	2023 Interest			1,821,381.87							
	2024 Bond Issue - PSDLAF Account			14,797,433.71							
	2024 Interest			1,280,484.42							
	2025 Bond Issue - PSDLAF Account			40,000,240.35							
	2025 Interest			1,016,222.49							
	Public Improvement Grant			251,699.00							
	Reimbursement from PennDot			19,000.00							
Uses of Funds:											
	Plumbing Contract for HS Renovation	Myco Mechanical	2024-2025		\$ 5,551,000.00	\$ 130,350.81			\$ 5,681,350.81	\$ 3,730,100.67	\$ 1,951,250.14
	Asbestos Contract for HS Renovation	Sargent Enterprises	2024-2025		\$ 576,324.00		\$ 264,987.00		\$ 311,337.00	\$ 66,492.00	\$ 244,845.00
	Builder's Risk Insurance	CM Regent	2024-2025		\$ 291,366.00				\$ 291,366.00	\$ 291,366.00	\$ -
	Construction Management Fee	CHA Consulting	2024-2025		\$ 1,615,892.77				\$ 1,615,892.77	\$ 420,000.00	\$ 1,195,892.77
	HVAC Testing & Balancing	Butler Balancing	2024-2025		\$ 130,000.00				\$ 130,000.00	\$ 9,000.00	\$ 121,000.00
	Data Equipment	Lobar	2024-2025		\$ 200,000.00				\$ 200,000.00	\$ 97,356.99	\$ 102,643.01
	Classroom Technology	Lobar	2024-2025		\$ 300,000.00				\$ 300,000.00	\$ 52,765.34	\$ 247,234.66
	Cameras & WAP	Lobar	2024-2025		\$ 640,000.00				\$ 640,000.00	\$ 2,910.00	\$ 637,090.00
	Movable Furniture & Equipment	Lobar	2024-2025		\$ 1,000,000.00	\$ 600,000.00			\$ 1,600,000.00	\$ 1,264,986.56	\$ 335,013.44
	Electric Utilities	Lobar	2024-2025		\$ 40,000.00				\$ 40,000.00	\$ 16,148.93	\$ 23,851.07
	Electric Contract for HS Renovation	Wind Gap Electrical	2024-2025		\$ 14,265,793.36	\$ 71,203.00	\$ 91,306.00		\$ 14,245,690.36	\$ 8,879,367.28	\$ 5,366,323.08
	Mechanical Contract for HS Renovation	Myco Mechanical	2024-2025		\$ 13,894,000.00		\$ 334,164.00		\$ 13,559,836.00	\$ 10,134,193.71	\$ 3,425,642.29
	General Contract for HS Renovation	Lobar Inc	2024-2025		\$ 31,503,605.23	\$ 263,108.02	\$ 574,530.00		\$ 31,192,183.25	\$ 22,284,183.72	\$ 8,907,999.53
	High School Land Survey	LVL Engineering Group	2023-2024		\$ 1,548.27				\$ 1,548.27	\$ -	\$ 1,548.27
	Asbestos, PCB Lead Abatement Testing Services (not to exceed)	Element Environmental Solutions Inc	2023-2024		\$ 50,055.35				\$ 50,055.35	\$ 22,137.95	\$ 27,917.40
	Geotechnical Investigation - Phase 1	Kleinfelder Inc	2024-2025		\$ 18,900.25				\$ 18,900.25	\$ 14,017.50	\$ 4,882.75
	Geotechnical Construction Testing - Phase 2	Kleinfelder Inc	2024-2025		\$ 72,244.00				\$ 72,244.00	\$ -	\$ 72,244.00
	Legal Costs - HS Renovation Project	Fox Rothschild	2024-2025		\$ 34,073.50				\$ 34,073.50	\$ -	\$ 34,073.50
	HS Tile Testing	LGM and Associates	2025-2026		\$ 6,500.00				\$ 6,500.00	\$ 3,450.00	\$ 3,050.00
	Civil Engineering Land Development Permits	Township & County	2025-2026		\$ 10,000.00				\$ 10,000.00	\$ 554.50	\$ 9,445.50
Total				\$73,960,900.18	\$70,201,302.73	\$ 1,064,661.83	\$ 1,264,987.00		\$ 70,000,977.56	\$ 47,289,031.15	\$ 22,711,946.41
	Account Balance (Total sources less expenditures)			\$26,671,869.03							
	Bond Fund Available Funds (Account Balance less allocated costs)			\$3,959,922.62							
	Accounts Reconciliation										
	2023 PSDLAF Investment Account			\$ 7,876,510.08							
	2023 FNB			\$ 3,995,863.01							
	2024 PSDLAF Investment Account			\$ 14,360,614.53							
	2024 FNB			\$ 27,408.43							
	2025 PSDLAF Investment Account			\$ 22,466.83							
	2025 FNB			\$ 389,006.15							
	Total of All Accounts			\$ 26,671,869.03							
	Account Balance			\$26,671,869.03							
	Variance (must equal zero)			\$ -							

Breakfast								Al A Carte					
	2026-2027	2026-2027		2025-2026	2025-2026				2026-2027	2026-2027		2025-2026	2025-2026
Month	Meals Served	Operating Days		Meals Served	Operating Days			Month	Meals Served	Operating Days		Meals Served	Operating Days
July	247	15						July	\$ 294.50	17			
August	1,370	1		5,190	4			August	\$ 907.95	1		\$ 2,891.75	4
September				24,114	20			September				\$ 23,702.10	20
October				29,525	22			October				\$ 28,013.65	22
November				19,905	15			November				\$ 17,922.65	15
December				13,345	13			December				\$ 14,703.20	13
January				18,473	17			January				\$21,772.25	17
February				19,688	16			February				\$20,379.70	16
March				25,271	20			March				\$ 24,679.45	20
April				23,806	19			April				\$ 24,961.55	19
May				26,901	19			May				\$ 24,911.45	20
June				3,962	16			June				\$ 4,489.05	3
Lunch								After School Snacks					
	2026-2027	2026-2027		2025-2026	2025-2026				2026-2027	2026-2027		2025-2026	2025-2026
Month	Meals Served	Operating Days		Meals Served	Operating Days			Month	Meals Served	Operating Days		Meals Served	Operating Days
July	247	15						July	0	0			
August	2,504	1		9,415	4			August	127	1		1,024	4
September				50,039	20			September				8,070	20
October				56,842	22			October				7,181	22
November				38,337	15			November				5,307	15
December				33,153	13			December				2,427	11
January				43,826	17			January				5,232	17
February				40,995	16			February				3,281	15
March				50,820	20			March				8,596	20
April				48,741	19			April				8,682	19
May				50,415	20			May				2,309	14
June				10,436	16			June				17	1

Breakfast								Al A Carte					
	2026-2027	2026-2027		2025-2026	2025-2026				2026-2027	2026-2027		2025-2026	2025-2026
Month	Meals Served	Operating Days		Meals Served	Operating Days			Month	Meals Served	Operating Days		Meals Served	Operating Days
July	247	15						July	\$ 294.50	17			
August	1,370	1		5,190	4			August	\$ 907.95	1		\$ 2,891.75	4
September	23,304	19		24,114	20			September	\$24,769.60	19		\$ 23,702.10	20
October				29,525	22			October				\$ 28,013.65	22
November				19,905	15			November				\$ 17,922.65	15
December				13,345	13			December				\$ 14,703.20	13
January				18,473	17			January				\$21,772.25	17
February				19,688	16			February				\$20,379.70	16
March				25,271	20			March				\$ 24,679.45	20
April				23,806	19			April				\$ 24,961.55	19
May				26,901	19			May				\$ 24,911.45	20
June				3,962	16			June				\$ 4,489.05	3
Lunch								After School Snacks					
	2026-2027	2026-2027		2025-2026	2025-2026				2026-2027	2026-2027		2025-2026	2025-2026
Month	Meals Served	Operating Days		Meals Served	Operating Days			Month	Meals Served	Operating Days		Meals Served	Operating Days
July	247	15						July	0	0			
August	2,504	1		9,415	4			August	127	1		1,024	4
September	48,221	19		50,039	20			September	5,863	19		8,070	20
October				56,842	22			October				7,181	22
November				38,337	15			November				5,307	15
December				33,153	13			December				2,427	11
January				43,826	17			January				5,232	17
February				40,995	16			February				3,281	15
March				50,820	20			March				8,596	20
April				48,741	19			April				8,682	19
May				50,415	20			May				2,309	14
June				10,436	16			June				17	1

PO Box 675401
Detroit, MI 48267-5401
billing@storyblocks.com



Storyblocks

Quote

ADDRESS

Pleasant Valley High School
2233 Route 115 Suite 100
Brodheadsville, PA 18322

SHIP TO

Pleasant Valley High School
2233 Route 115 Suite 100
Brodheadsville, PA 18322

QUOTE # 3164

DATE 09/24/2026

ACTIVITY	QTY	RATE	AMOUNT
Storyblocks Enterprise License Bundle - Three Libraries	1	5,000.00	5,000.00
SUBTOTAL			5,000.00
TAX			0.00
TOTAL			\$5,000.00

Accepted By

Accepted Date

**Mailing Address**

PO Box 67578
Newark NJ 07101

**Corporate Flagship
Office**

**3000 Atrium Way
#430**

Mt. Laurel NJ 08054

South Jersey

1771 Springdale Rd
Cherry Hill NJ 08003

BDA Florida

13575 58 th St N. Suite
114 Clearwater, FL
33760

New York

57 W. 57th St.
3rd & 4th floor
New York, NY 10019

Nevada: BDI

2300 W.Sahara Ave
#800
Las Vegas NV 89102

**BDA Waterboro
Maine**

305 Main St.
Waterboro, ME 04087

BDA Pennsylvania

3331 Street Rd. Suite
430 Bensalem, PA
19020

BDA Texas

950 E. State Hwy 114
Suite 160, Southlake TX
76092

BDA California OLC

4050 W Metropolitan
Dr, Orange, CA 92868

**Professional
Advisory Board****Julie S. Vargas, PhD**

Formerly Skinner
Author & Educator

Ron Savage, EdD

President
Sarah Jane Brain
Foundation

Brett DiNovi & Associates PA, L.L.C.

Phone (609) 696-5932 x105

Fax (855) 753-0071

Email: chasity@brettdassociates.com, Web: www.brettdassociates.com

Proposal for Behavior/Educational Consultation

July 1, 2026-June 30, 2027

Submitted to:

Christine Deutsch

Pleasant Valley School District

September 12, 2026

Submitted by:

Chasity Bright

Executive VP of Operations

Brett DiNovi & Associates PA, L.L.C.

All pages of this document contain information proprietary to Brett DiNovi & Associates PA, L.L.C. All data furnished in connection with this proposal shall not be duplicated, transmitted, used, or otherwise disclosed to anyone other than, the person addressed to and the BOE., and then only for the purpose of evaluating the quotation. This restriction is applicable to all sheets of this proposal.

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Excellence in Consultation & Training

BDA is a nationally recognized leader in Applied Behavior Analysis (ABA), dedicated to improving the lives of individuals with autism and related disabilities. With a team of Board Certified Behavior Analysts (BCBAs), behavior therapists, and industry experts, we provide evidence-based ABA services designed to empower individuals, families, educators, and organizations.

Our mission is to expand the world's collective wisdom of behavioral science by delivering high-quality ABA therapy, mentorship programs, professional training, and organizational consulting that create lasting, positive change.

Our Consultant Qualifications:

The Behavioral Consultants from Brett DiNovi & Associates are either:

- a) Masters or PhD level Board Certified Behavior Analysts (BCBA),
- b) BCaBA level clinician
- c) Behavioral Consultants with minimum of 7 years' experience consulting with individuals with severe behavior problems; these professionals may not be Board Certified, however have equivalent experience and training.

Our consultants have provided clinical and organizational leadership for thousands of students, educational staff, and families both nationally and internationally. Presently we consult in over 700 schools across New Jersey, Pennsylvania, California, Maine, Texas, Florida, Oklahoma, and worldwide through remote consultation. Our consultants are also under leadership of worldwide recognized organizational behavior management experts to ensure interventions are implemented with treatment integrity. The Clinical Associate level consultant has extensive experience with students with challenging behaviors and learning difficulties, however they are not board certified. Our consultants have taught Applied Behavior Analysis courses at various colleges and universities. We consult in public schools, residential programs, other ABA organizations, and homes. Most of our Consultants have current training and competency in Crisis Training Procedures.

Brett DiNovi & Associates, L.L.C. maintains on file a valid:

- 1) NJ business registration certificate # 1417061
- 2) C. 271 Political Contribution Disclosure Form
- 3) Workers Compensation Insurance
- 4) NJ Div. of Contract Compliance & EEO Employee Info Report
- 5) Consultants' curriculum vitas
- 6) Professional Liability Insurance (aggregate total per year of \$3 million) through CPH & Associates Policy
- 7) W-9 Request for tax payer ID # & certification
- 8) Vendor Certification Form

Pleasant Valley School District

July 1, 2026-June 30, 2027 Fee Schedule

Clinical Associates: \$55 per hour and at least 2.5 hours per week is required for preparation of materials at the aforementioned full hourly rate, which may include preparation of data collection books, extensive report writing (not progress notes), telephone meetings with clinicians & families, arriving early to schools to interact with school personnel prior to students arriving & after their departure from school, and strategizing specific behavioral contingencies for the client are all billed at the aforementioned full hourly rate. This clinician provides the **majority of the consultation**.

Behavior Consultant: Behavior Consultation will be provided at **\$130 per hour**, and at least 2 hours per week is required for preparation of materials at the aforementioned full hourly rate, which may include preparation of data collection books, extensive report writing (not progress notes), telephone meetings with clinicians & families, arriving early to schools to interact with school personnel prior to students arriving & after their departure from school, and clinical meetings strategizing specific behavioral contingencies for the client are all billed at the aforementioned full hourly rate. BDA Consultants are held to the Behavior Analyst Certification Code of Ethics and any ethical transgressions are required to be reported by BDA and our billing adjusted.

Functional Behavior Assessments

15 hours per assessment @ the Behavior Consultant Rate listed above

Brett Dinovi & Associates PA, LLC Clinical Associates will follow the school calendar schedule, which includes a minimum of 6 hours a day plus preparation time on full day schedules.

Invoices & Payments: Contract Renewal is based on a 12 month cycle. Electronic Invoices are sent on a weekly basis. BDA will invoice the School District for the costs incurred to date.

New for the 2026-2027 School Year

Brett Dinovi & Associates PA, LLC is now accepting Electronic Funds Transfer (EFT) payments. If you are interested in signing up for EFT payments to remit payments for invoices, please email chasity@brettdassociates.com.

or

All payments may be made via check and should be mailed to

Our New PO Box Address:

Brett DiNovi & Associates PA, L.L.C.

P.O. Box 67578

Newark NJ 07101

If a payment is denied, services will not continue until BDA receives payment in full. All invoices are payable upon receipt within 30 days of the District's board meeting approval. The District shall pay Interest on delinquent accounts at a rate established by the State Treasurer.

Binding Agreement: By accepting this proposal, as evidenced by the authorized signature below, the District understands and agrees that this signed proposal constitutes a binding contract between the Pleasant Valley School District (the "School District") and Brett DiNovi & Associates PA, LLC ("BDA") based on the terms set out throughout this document (this "Agreement").

Excellence in Consultation & Training

Non-solicitation: The District understands and agrees that as an essential term of this Agreement, neither the District, nor any employee, agent or representative of the District, directly or indirectly on the District's behalf, will solicit or attempt to solicit, recruit, hire, retain, contract or otherwise engage with any BDA consultant or other employee or representative, to work or provide any services, directly or indirectly, for the District, at any time during the term of this Agreement, and any extension or renewal of this Agreement, and within a 2 year period following the last date BDA provides any services to the District. The District further understands that each BDA consultant has signed a non-compete agreement with BDA, which prohibits them from working or performing any services for any current or recent BDA client, except through BDA. The District understands and agrees that any violation of these provisions will cause irreparable harm to BDA, and will interfere with its contractual relations with its consultants/employees. Therefore, in the event of any actual or anticipated violation/breach of this Agreement by the District, BDA shall have the right to obtain injunctive or other equitable relief against the District from a court, without having to post a bond, and that the District will be responsible to reimburse BDA for all legal costs and expenses it incurs in pursuing such claims, including attorneys' fees, as well as for any monetary damages BDA incurs due to the breach.

Mutual Indemnification: BDA agrees to indemnify, defend and hold harmless, the School District, its officers, employees, agents and representatives (collectively, "School District agents"), against any and all claims, demands, costs, liabilities, damages, losses, charges, and expenses, penalties and judgments, including reasonable attorney's fees and other expenses (collectively, "Claims"), to which the School District or any School District agent may be subject or incur, as a direct or indirect consequence of, or arising from BDA's, or any of its officers, employees, consultants, agents or representatives (collectively, "BDA staff"), negligent and/or intentional acts, errors, or omissions, including by reason of: (a) any failure by BDA or any BDA staff to perform any covenant or agreement of BDA set forth in this Agreement; (b) the death or injury to any individual, or damage to or loss of the School District's property, due to the negligence and/or willful acts of BDA or any BDA staff; or (c) any breach by BDA or any BDA staff of any representation, warranty, or covenant under this Agreement. The parties agree that Claims for personal injuries incurred by any School District employees shall be limited to whatever benefits, if any, are provided by the School District's own workers' compensation insurance coverage. For all other Claims, BDA's liability shall be limited to the extent provided by its general liability insurance coverage.

The School District agrees to indemnify, defend and hold harmless, BDA and any BDA staff, against any and all claims, demands, costs, liabilities, damages, losses, charges, and expenses, penalties and judgments, including reasonable attorney's fees and other expenses (collectively, "Claims"), to which BDA or any BDA staff may be subject or incur, as a direct or indirect consequence of, or arising from the School District's, or any School District agent's, negligent and/or intentional acts, errors, or omissions, including by reason of: (a) any failure by the School District or any School District agent(s) to perform any covenant or agreement of the School District set forth in this Agreement; (b) the death or injury to any individual, or damage to or loss of BDA's property due to the negligence and/or willful acts of the School District or any School District agent; or (c) any breach by the School District or any School District agent of any representation, warranty, or covenant under this Agreement. The parties agree that Claims for personal injuries incurred by any BDA employees shall be limited to whatever benefits, if any, are provided by BDA's own workers' compensation insurance coverage. For all other Claims, the School District's liability shall be limited to the extent provided by its general liability insurance coverage.

Complete Agreement, Governing Law and Termination: This Agreement shall constitute the entire agreement between BDA and the School District, and any modifications to this Agreement must be

made in writing and signed by authorized representatives of each party. This Agreement shall be binding upon the School District and BDA, and shall be governed by the laws of the Commonwealth of Pennsylvania. Either party may terminate this Agreement at any time and for any reason by providing the other party with at least sixty (60) days' prior written notice (with the exception of failure to receive payments which BDA may provide only a 2-week notice for termination of the agreement). In the event this Agreement is terminated by either party and for any reason, the School District agrees to make prompt payment to BDA of all invoices, for all services performed up through the effective date of termination.

We look forward to being considered to provide behavior consultation services for your school district. Please confirm requested service(s), sign below and return to my attention to the following email address: chacity@brettdassociates.com. Please do not hesitate to call me at (609) 696-5932 x105 if you have any questions regarding this contract.

Sincerely,



Chasity Bright
Executive Vice President of Operations
Brett DiNovi & Associates PA, L.L.C.

By my signature below, I certify that: 1 - I fully read and understand all terms of this Agreement; 2 – the School District agrees to be bound by all terms of this Agreement, including providing payments listed above in exchange for BDA providing any services to the School District; and 3 - I am authorized by the School District to sign this Agreement and to bind the School District to all terms of this Agreement.

Signature of Authorized School District Administrator

Date

Printed Name and Title of Authorized School Administrator

Name & Address of School District



School Counseling Consulting Agreement

This agreement is made on September 11, 2026 between the American School Counselor Association (ASCA), 277 S. Washington St., Suite 390, Alexandria VA, 22314 and the Pleasant Valley School District, 2233 Route 115, Brodheadsville, PA, 18322.

It is agreed that ASCA will provide the services of an ASCA Certified Trainer on six (6) agreed upon training dates throughout the course of a two-year period to provide the following services: Districtwide Training and Implementation of the ASCA National Model/RAMP (Recognized ASCA Model Program) Program.

It is agreed that ASCA will be paid the total sum of **\$31,000.00** for this program. The Year 1 payment is \$15,500.00 and the Year 2 payment is \$15,500.00. Training dates are to be determined and mutually agreed upon between the district and trainer(s). If the school or district decides to cancel this training after submitting a signed contract the district will be responsible for the reimbursement of any non-refundable or non-transferable travel expenses that may have been already incurred. It is agreed that the training date and/or trainer is not confirmed until the signed contract is returned to ASCA. This rate shall remain valid for a period of thirty (30) days from the date of issuance, after which it is subject to change without notice.

All intellectual property rights in and to this training ("the Event"), the content and all materials distributed at or in connection with the Event are owned by the American School Counselor Association ("ASCA"). The district may not use or reproduce or allow anyone to use or reproduce, any of ASCA's trademarks, and/or any materials distributed at or in connection with the Event for any reason without the prior written permission of ASCA and the presenting speaker. Further, during the term of this agreement and for one year after, it is agreed that the district will not hire or otherwise engage the services of the ASCA Certified trainer assigned on this project in any other capacity without prior written consent of ASCA.

For Pleasant Valley School District
Name and Title:

for American School Counselor Association
Jill Cook, Executive Director

A handwritten signature in cursive script that reads "Jill Cook".

Signature

Signature

Date

September 11, 2026
Date

Please sign and return via email to jwalsh@schoolcounselor.org, or e-fax to: 703-997-7572 to the attention of Jen Walsh.



Quote

FROM:

American School Counselor Association
277 S Washington St
Suite 390
Alexandria, VA 22314

ATTN. TO:

Pleasant Valley School District
2233 Route 115
Brodheadsville, PA, 18322

Program	Description	Amount
Districtwide Training and Implementation of the ASCA National Model	• 6 training days throughout a 2-year period • Training includes trainer's fee • Trainer's travel • Reviews/feedback of submitted school plans • Access to district's own ASCA National Model Portal • <i>ASCA National Model, ASCA National Model Step-by-Step Guide; Making Data Work</i> books (1 per school counselor participating in the training)	\$31,000.00
For Pleasant Valley School District		
Not to exceed 20 school counselors		
<i>See attached ASCA 2 Year Training Packet, 5th Edition for detailed information regarding this program.</i>		

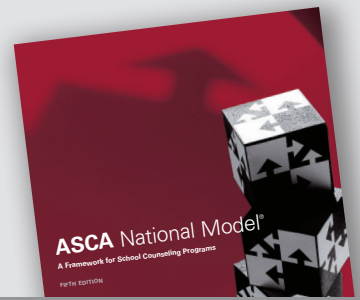
Due after Training Day 1, Year 1	\$ 15,500.00
Due after Training Day 1, Year 2	\$ 15,500.00

Total:	\$ 31,000.00
---------------	---------------------

ASCA National Model®

A Framework for School Counseling Programs

FIFTH EDITION



Comprehensive Districtwide Training and ASCA National Model® Implementation



Comprehensive Districtwide Training and ASCA National Model® Implementation

School counseling is an integral component of student success. An effective school counseling program helps school counselors ensure all students have access to a developmental curriculum for academic achievement, career development and social/emotional well-being that will lead to improved student outcomes for life-readiness.

To help districts ensure their school counselors are at the top of their game, ASCA offers a districtwide ASCA National Model® training and implementation program for all district school counselors to include professional development, school counseling program implementation and district program evaluation over a two-year period. In this partnership, ASCA provides training, consultation and program evaluation designed specifically to meet the district's unique needs. The district will allocate six professional development days for all school counselors and provides support, access and logistical coordination throughout the two-year program.

Expected Outcomes:

1. All district schools will have a fully implemented and documented school counseling program aligned with the ASCA National Model®.
2. All district school counselors will provide evidence of the school counseling program's impact on student achievement.
3. District administrators will be able to clearly articulate how the school counseling program benefits all students.
4. Within two years of completing the program, 10%–15% of district schools will submit an application for the Recognized ASCA Model Program® (RAMP®) Award.



Participating in the two-year districtwide training with ASCA has greatly increased the imprint of school counselors in our district. With a clearly communicated district expectation to increase direct service to students, the partnership with ASCA supports the purposeful collection of quantifiable evidence that school counselors are an essential component of sustainable school and student success.

– **SHAWN GARD-HARROLD, Ed.D.**, Assistant Superintendent, ePathways, Seminole County Public Schools, Fla.

Schedule

The training series leads the district's school counselors through the development, implementation, evaluation and improvement of a comprehensive school counseling program built on school-specific data. The program consists of six full-day workshops presented over the course of two school years. The workshops are presented to groups of up to 40 school counselors with one trainer per group. Each session reviews and builds on information from the previous session. School administrators are encouraged to attend part or all of one or more of the sessions. The agenda on page four outlines the components of the two-year training program.

Submitting Assignments for Review

ASCA provides the district with its own version of the ASCA National Model® Portal and all assignments are uploaded in the portal for review.

All submissions submitted by established deadlines are reviewed by the trainer or others with established knowledge of comprehensive school counseling programs. Each school receives feedback on each submitted item, including strengths and areas for improvement, before the next training session. District-level staff has the ability to access all school documents.

Schools are able to seamlessly submit applications to ASCA for the RAMP® award process. District staff has the ability to review any application before submission.

Evaluation

ASCA provides evaluators to review school plans, provide feedback and coordinate district evaluation. At the end of the two-year period, ASCA supplies the district with a report of the results of school counseling implementation, focusing on student outcomes and changes in school data over the two-year period.

ASCA and District Responsibilities

ASCA provides the trainers and all training materials, including copies of the following publications for each school counselor: “The ASCA National Model®: A Framework for School Counseling Programs, Fifth Edition,” “Making Data Work,” “The ASCA



We want to sincerely thank you for facilitating our ASCA training. You provided clear information, addressed questions thoroughly and acknowledged the real-world challenges school counselors face every day. Since the training, we have seen school counselors asking deeper questions, using data more intentionally and engaging in meaningful conversations with administrators and support staff about how to strengthen school counseling interventions. Your guidance truly helped our school counselors connect the “why” behind their work with practical next steps, and that impact is already visible.”

– JENNIFER ABBE, Baltimore County Public Schools, Md.



Having an ASCA-certified trainer® work with us to create and implement our districtwide school counseling program has been a difference maker. We could have completed this work without the assistance of an ASCA-certified trainer®, but the quality of program would have not been at the same high standards.”

– JIM BOEN, Executive Director, Bend-La Pine Schools

National Model: A Step-by-Step Guide” and ASCA Mindsets & Behaviors for Student Success. Trainers will be available for consultation with the district’s administrators and individual school counselors between sessions.

District staff is responsible for:

- Reserving six dedicated professional development days for all school counselors throughout a two-year period
- Providing oversight of the implementation of a comprehensive school counseling program in district schools, which includes providing school counselors with baseline student data to be used for program planning and the collection of school data as a result of the school counseling program to be compared with baseline data
- Sharing aggregate student data as allowed by district policies
- Sharing training handouts electronically to all participants and making paper copies if desired
- Providing support for implementation of the ASCA National Model® Portal
- Providing meeting space, logistical coordination and scheduling, and support for the training, including release time for all school counselors to attend the six professional development sessions
- Supporting school counselors to complete training assignments
- Encouraging district administrators to participate in the program

Cost

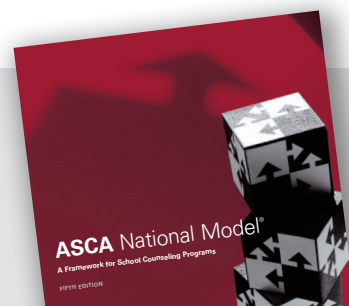
Cost is contingent on how many schools and school counselors there are in the district, which drives how many books are included and how many trainers are needed per session.

Ready to book the training? Contact Jen Walsh, ASCA director of education and training, jwalsh@schoolcounselor.org or (571) 329-4096.

ASCA National Model®

A Framework for School Counseling Programs

FIFTH EDITION



Comprehensive Districtwide Training and ASCA National Model® Implementation Agenda

Preparation Work (completed prior to training)

- ☐ Read the “ASCA National Model®: A Framework for School Counseling Programs, Fifth Edition”
- ☐ Read the ASCA Student Standards: Mindsets & Behaviors for Student Success
- ☐ Complete the School Counseling Program Assessment
- ☐ Bring school improvement plan goals to first session

SESSION ONE, YEAR ONE

Learning Objectives:

After attending session one, you will be able to:

1. Answer the question “Why the ASCA National Model®?”
2. Align school counseling program data priorities with school priorities
3. Identify achievement gaps and develop strategies to address the needs of students who are not reaching achievement goals or benchmarks
4. Identify what behaviors students will demonstrate from the ASCA Student Standards
5. Provide a snapshot of how you spend your time
6. Create a school account in the ASCA National Model® Portal

	Time	Topic
Morning	30 min	Welcome and overview of ASCA National Model®, fifth edition
	90 min	Identify and address achievement gaps ■ Overview of data ■ School counseling program data priorities ■ Achievement gap plan
		Lunch
Afternoon	90 min	Identify Behaviors Students will Demonstrate from the ASCA Student Standards
	60 min	Plan your time with use-of-time 5-day calculator
	30 min	Portal set up
		Questions

Portal Submissions (uploaded by agreed upon due date)	Ongoing Work
☐ School counseling program data priorities (one per school) ☐ Achievement gap plan (just the plan, not the data report) ☐ Use-of-time 5-day calculator for the first semester (one per school counselor)	☐ Administer the ASCA Student Standards pre-assessment to identified students

SESSION TWO, YEAR ONE

Learning Objectives:

After attending session two, you will be able to:

1. Refine your plan to identify and address an achievement gap(s)
2. Calculate and evaluate student needs identified in pre-assessment
3. Monitor how you spent your time through your weekly calendar
4. Plan what and how students will learn in Tier 1 setting(s)

	Time	Topic
Morning	60 min	Welcome & refresh
	30 min	Revisit your submission feedback
	30 min	Identify and close achievement gaps: Update your plan
	60 min	Assess what students will learn: Calculate and evaluate your pre-assessment results
		Lunch
Afternoon	60 min	Plan how you will use your time: Categorize your activities in the use-of-time-5-day calculator
	60 min	Plan what students will learn in Tier 1 settings: Develop a lesson plan
	60 min	Work time
		Wrap up

Portal Submissions (uploaded by agreed upon due date)	Ongoing Work
☐ Use-of-time 5-day calculator for the first semester (one per school counselor) ☐ Completed lesson plan (per school counselor)	

SESSION THREE, YEAR ONE

Learning Objectives:

After attending session three, you will be able to:

1. Analyze progress toward closing an achievement gap(s)
2. Publicize your major school counseling activities for the year to students, families and education partners in your annual calendar
3. Educate and advocate for your program with your administrator in the annual administrator conference
4. Enhance your students' life-readiness skills through delivery of the ASCA Student Standards
5. Advocate, educate and get feedback from your advisory council

	Time	Topic
Morning	60 min	Welcome & refresh
	30 min	Learn from submission feedback
	30 min	Marketing your program
	60 min	Learn how to show the impact of your school counseling program through your achievement gap data report
		Lunch
Afternoon	60 min	Plan what students will learn in Tiers 1 and 2 settings with your ASCA Student Standards Delivery Plan
	30 min	Plan how you will use your time using weekly and annual calendars
	60 min	Advocate, educate and get feedback from your school counseling advisory council
	30 min	Advocate for and educate about your program with your administrator: Annual administrator conference
		Closing & questions

Portal Submissions (uploaded by agreed upon due date)	Ongoing Work
☐ ASCA Student Standards delivery plan (one per school) ☐ Achievement gap plan data report (per school counselor) ☐ Use-of-time 5-day calculator	

SESSION FOUR, YEAR TWO

Learning Objectives:

After attending session four, you will be able to:

1. Align school counseling program data priorities with school data priorities
2. Identify achievement gaps and develop strategies to address the needs of students who are not reaching achievement goals or benchmarks
3. Show the impact of last year's achievement gap plan by developing at-a-glance graphs
4. Educate about and advocate for your program through your annual administrator conference
5. Educate, advocate and get feedback through your advisory council meeting
6. Identify what and how students will learn in small-group settings

	Time	Topic
Morning	30 min	Welcome & refresh
	30 min	Learn from submission feedback
	60 min	Educate about the impact of your school counseling program: Sharing your results
	30 min	Identify and close achievement gaps: Develop an achievement gap goal aligned with school data priorities
		Lunch
Afternoon	60 min	Educate about and advocate for your program with your administrator/ worktime
	60 min	Educate, advocate and get feedback from advisory council/worktime
	30 min	Plan what students will learn in small groups (Tier 2)
		Questions & closing

Portal Submissions (uploaded by agreed upon due date)	Ongoing Work
☐ School counseling program data priorities (one per school) ☐ Achievement Gap Plan (just the plan, not the Data Report) ☐ Annual administrator conference ☐ Advisory council ☐ Small-group plan	

SESSION FIVE, YEAR TWO

Learning Objectives:

After attending session five, you will be able to:

1. Analyze and plan how to show the impact of the school counseling program on student access, life-readiness and academic success through the completion of data reports

	Time	Topic
Morning	30 min	Welcome & refresh
	60 min	Learn from submission feedback
	30 min	Analyzing the impact of your school counseling program
	60 min	Focused work time
		Lunch
Afternoon	30 min	Telling the story of the impact of your school counseling program
	120 min	Focused work time on end-of-year presentation
		Questions & closing

Portal Submissions <i>(uploaded by agreed upon due date)</i>	Ongoing Work
☐ Create Life-Readiness and Academic Success Graphs ☐ End-of-year presentation draft (saved as PDF)	☐ End-of-year presentation (per school) ☐ Read RAMP® rubric

SESSION SIX, YEAR TWO

Preparation Work (completed prior to training)

Bring initial School Counseling Program Assessment

Learning Objectives:

After attending session six, you will be able to:

1. Show the impact of school counseling program on student access, life-readiness and academic success through your end-of-year presentation
2. Identify sustainability pillars for long-term ASCA National Model® implementation
3. Describe the process for school counseling recognition: ASCA-Certified School Counselor® (ACSC®) and RAMP®

	Time	Topic
Morning	30 min	Revisit and update your School Counseling Program Assessment from the beginning of the two-year process
	150 min	Present the impact of your school counseling program (every school to participate)
		Lunch
Afternoon	60 min	Sustaining your ASCA National Model® program implementation
	60 min	Applying for ACSC® and RAMP®
	45 min	Know your why
		Questions

Portal Submissions (uploaded by agreed upon due date)	Ongoing Work
	☐ Sustain your ASCA National Model school counseling program

ASCA-Certified School Counselor® Recognition

After completing the two-year districtwide training and ASCA National Model® Implementation, school counselors are eligible to apply for the ASCA-Certified School Counselor® (ACSC®) certification. This certification demonstrates school counselor knowledge in designing, implementing and assessing a school counseling program. School counselors who hold the ACSC® demonstrate their commitment to the highest levels of professionalism, ethical practice and continuing professional development in their school counseling practice. Learn more at schoolcounselor.org/acsc.

SESSION SEVEN (Optional add-on)

Reinforce the work of your two-year program. Sustaining the ASCA National Model® program is where the real impact happens. When fully embedded, the ASCA National Model® becomes part of a school's culture, delivering lasting benefits for students, school counselors and the entire school system. Learn the five key pillars of sustainability to help school counseling programs maintain momentum and avoid burnout, including practical systems and strategies to make the work stick year after year.

Learning Objectives:

After attending session seven, you will be able to:

1. Create an on-going timeline for ASCA National Model® implementation
2. Identify ASCA resources to help with continuous ASCA National Model® implementation
3. Identify five sustainability pillars and implement systems and structures that support long-term ASCA National Model® implementation
4. Select and commit to sustainability practices during the upcoming year

SESSION EIGHT FOR DISTRICT LEADERS (Optional add-on)

How can you, as a school counseling district leader, support your school counselors, allowing them to best contribute to your district's success and help meet school improvement and district goals? Take a look at your current leadership practices and brainstorm ways to continue, streamline and improve activities in your district to promote school counseling program implementation and the best outcome for students.

Learning Objectives:

After attending session eight, you will be able to:

1. Describe the purpose of a school counseling program based on the ASCA National Model® – and the benefits it brings to reaching district goals – to district leadership, education partners and the greater school district community
2. Summarize key results and purposes of the ASCA National Model®
3. Discuss the appropriate role of the specialized instructional support personnel in your district and in a school counseling program
4. Create an action plan to support your school counselors and other specialized instructional support personnel to help them, and each and every student in your district, reach the best outcomes
5. Identify and analyze current district-level processes and procedures to assess effectiveness and alignment to the ASCA National Model®
6. Discuss how the district's current school counseling activities and results can be continuously improved using the ASCA National Model®
7. Develop a three-to five-year plan for ASCA National Model® implementation and sustainability in your district

COLONIAL INTERMEDIATE UNIT 20
A Regional Service Agency
6 Danforth Drive
Easton, Pennsylvania 18045-7899

CONTRACT FOR SERVICE
(REVENUE GENERATING)

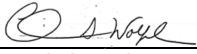
This contract is entered into by Colonial Intermediate Unit 20, 6 Danforth Drive, Easton, Pennsylvania 18045-7899 and Pleasant Valley School District, 2233 Route 115, Suite 100, Brodheadsville, PA 18322, (570) 402-1000.

Colonial Intermediate Unit 20 will provide a StormWind Enterprise IT subscription, which grants access to technology trainings and resources to Pleasant Valley School District staff.

This contract shall not exceed \$3,540.00 and will be in effect from September 24, 2026 through September 23, 2027.

Pleasant Valley School District will be billed for services rendered by Colonial Intermediate Unit 20.

The signed contract must be returned to Mr. Jon Wallitsch, Assistant to the Executive Director for Management Services, at the Intermediate Unit Office.

DocuSigned by:			
	09/23/2026		
Dr. Christopher S. Wolfel	Date	Pleasant Valley School District	Date
Executive Director		Superintendent	
DocuSigned by:			
	9/30/2026		
Ms. Alisha Kalapay	Date	Federal ID Number	
Secretary to the Board			

To comply with Federal laws, State laws, and State Department of Education regulations concerning equal rights and opportunities and to assure these within our Intermediate Unit, the Colonial Intermediate Unit 20 declares itself to be an equal rights and opportunities agency. As an equal rights and opportunities agency, it does not discriminate against individuals or groups because of race, color, national origin, religion, age, sex and disabilities as defined by law. The Intermediate Unit's commitment to non-discrimination extends to students, employees, prospective employees, and the community.

Successful performance and affirmative action program efforts will provide positive benefits to the Intermediate Unit through fuller utilization and development of previously underutilized human resources. Coordinator of Title IX, Section 504 and ADA is The Director of Human Resources and Research Services, Colonial Intermediate Unit 20, 6 Danforth Drive, Easton, PA 18045, (610) 515-6405, TDD/TTY Hearing Impaired (610) 252-3786.



✓ Policy saved — content, tracked changes, comments

005.1 Board Relations

POLICY NUMBER	ADOPTED	VERSION	DOCUMENT STATUS
005.1	9/10/2020	v1.4	DRAFT
PRINTED			
9/28/2026			

All Board member requests for information shall be directed to the Board President, who will coordinate with the Superintendent to prioritize and respond to the request. Any requests regarding an upcoming vote will be considered a top priority. All responses will be shared with the full Board.

Board members shall direct all questions or concerns regarding district operations to the Superintendent and copy the Board President. Board members shall not directly communicate with PVSD staff. Requests for information or updates will be shared with the full Board to ensure consistent communication. Urgent issues must be communicated to the Superintendent immediately; non-urgent matters will be reviewed and prioritized by the Superintendent.

The Board President or designee will communicate with the media on behalf of the Board. If any other Board member chooses to speak with the media, they must state that their comments reflect their personal views and not the position of the Board. When an official statement is issued on behalf of the Board, the final version shall be sent to the Superintendent by the Board President

Communication with the district solicitor shall be channeled through the Superintendent or the Board President. For matters involving the Superintendent, communication shall be directed through the Board President. The Board Secretary shall monitor all legal invoices.



Account Overview

PLEASANT VALLEY HIGH SCHOOL



Current Package Overview

Package Price: \$13,000 per year



Hudl Subscriptions

Main Hudl Access. Includes video storage, roster and schedule management, team messaging, highlight maker, college search engine, exchange tool, and manual breakdown tools.

- **Full-school Gold accounts**

Hudl Assist

Statistical breakdown tool where your team sends us the film and we break it down for them. Integrate those statistics within the video to save you time and make it easier to find key moments.

Basketball, Volleyball, Soccer, Lacrosse, Baseball, Softball, Wrestling

Hudl Sideline

Instant replay service with the ability to intercut film with dual camera angles. Single angle option or dual angle options available.

- Premium Package

Hudl Focus

AI-Powered cameras with automatic integration with Hudl for instant uploads and automatic exchange capabilities

- **One** Indoor Focus Unit
- **One** Outdoor Focus Unit

Hudl TV

- 60/40 Gross Revenue Share
- Choose Own Pricing, Add Advertisements, and play-by-play broadcasting

Hudl Play Tools

- Football playbook and scout team play cards

Value Adds

- Single Invoice
- 90-minute online training sessions
- Dedicated Customer Success Manager



New Package Options

PLEASANT VALLEY HIGH SCHOOL



New Package Overview

Package Price: \$25,000 per year *Product and Pricing Changes start April 1*



Hudl Subscriptions

Main Hudl Access. Includes video storage, roster and schedule management, team messaging, highlight maker, college search engine, exchange tool, and automatic statistical breakdowns that create reports and highlights to save you time and make it easier to find key moments.

- **Full-school Platinum+ accounts**
(750hrs + Express Game and Scout Breakdowns)

Hudl Sideline

Instant replay service with the ability to intercut film with dual camera angles. Single angle option or dual angle options available.

- Premium Package

Hudl Play Tools

Football playbook and scout team play cards

Hudl FastDraw & FastScout - Basketball

Basketball playbook and scouting reports

Titan Wearables

Provides player performance analytics - Applies to all sports

- **25 Units Included**

Hudl Focus

AI-Powered cameras with automatic integration with Hudl for instant uploads and automatic exchange capabilities

- **One** Indoor Focus Unit
- **One** Outdoor Focus Unit
- **Five Additional Focus Units**

Hudl TV and Ticketing

- 60/40 Gross Revenue Share
- Choose Own Pricing, Add Advertisements, and play-by-play broadcasting
- **\$0.40 Rebate on every digital ticket sold**

Value Adds

- Single Invoice
- 90-minute online training sessions
- Dedicated Customer Success Manager

First Year: 20K

Second Year: 22.5k

Third Year: 25k



New Package Overview

Package Price: \$16,500 per year *Product and Pricing Changes start April 1*



Hudl Subscriptions

Main Hudl Access. Includes video storage, roster and schedule management, team messaging, highlight maker, college search engine, exchange tool, and automatic statistical breakdowns that create reports and highlights to save you time and make it easier to find key moments.

- **Full-school Gold+ Accounts**
(300hrs + Standard Game and Scout Breakdowns)
- **Platinum+ Account: Football**
(750hrs + Express Game and Scout Breakdowns)

Hudl Sideline

Instant replay service with the ability to intercut film with dual camera angles. Single angle option or dual angle options available.

- Premium Package

Hudl FastDraw & FastScout – Basketball

Basketball playbook and scouting reports

Titan Wearables

Provides player performance analytics - Applies to all sports

- **5 Units Included**

Hudl Focus

AI-Powered cameras with automatic integration with Hudl for instant uploads and automatic exchange capabilities

- **One Indoor Focus Unit**
- **One Outdoor Focus Unit**
- **LR Endzone Camera**
- **Portable Flex Camera**

Hudl Play Tools

Football playbook and scout team play cards

Hudl TV and Ticketing

- 60/40 Gross Revenue Share
- Choose Own Pricing, Add Advertisements, and play-by-play broadcasting
- **\$0.30 Rebate on every digital ticket sold**

Value Adds

- Single Invoice
- 90-minute online training sessions
- Dedicated Customer Success Manager

New Package Overview

Package Price: \$16,500 per year *Product and Pricing Changes start April 1*



Hudl Subscriptions

Main Hudl Access. Includes video storage, roster and schedule management, team messaging, highlight maker, college search engine, exchange tool, and automatic statistical breakdowns that create reports and highlights to save you time and make it easier to find key moments.

- **Full-school Gold+ Accounts**
(300hrs + Standard Game and Scout Breakdowns)

Hudl Sideline

Instant replay service with the ability to intercut film with dual camera angles. Single angle option or dual angle options available.

- Premium Package
-

Hudl Play Tools

Football playbook and scout team play cards

Hudl FastDraw & FastScout - Basketball

Basketball playbook and scouting reports

Titan Wearables

Provides player performance analytics - Applies to all sports

- **5 Units Included**

Hudl Focus

AI-Powered cameras with automatic integration with Hudl for instant uploads and automatic exchange capabilities

- **One Indoor Focus Unit**
- **One Outdoor Focus Unit**
- **LR Endzone Camera**
- **Baseball Camera**
- **Softball Camera**

Hudl TV and Ticketing

- 60/40 Gross Revenue Share
- Choose Own Pricing, Add Advertisements, and play-by-play broadcasting
- **\$0.30 Rebate on every digital ticket sold**

Value Adds

- Single Invoice
- 90-minute online training sessions
- Dedicated Customer Success Manager

Pleasant Valley

2 package options for the 26-27 school year



Tyler Hamilton
10/6/2026

Option A **Level 4 Package** · \$20,000 per year

WHAT YOU PAY, YEAR BY YEAR

26-27

PRORATE

10/12/2026 – 7/31/2027
293 days of service

YOU PAY

\$3,055

Due 60 Days from Signing

27-28

YEAR 2

8/1/2027 – 7/31/2028
Full year of service

YOU PAY

\$20,000

Invoice date
August 1st, 2027

Payment Due
September 30th, 2027

28-29

YEAR 3

8/1/2028 – 7/31/2029
Full year of service

YOU PAY

\$20,000

Invoice date
August 1st, 2028

Payment Due
September 30th, 2028

WHAT'S INCLUDED IN THE PACKAGE

Unlimited Platinum+ Accounts	Up to 7 Focus Cameras
PlayTools Football Only	Sideline Premium Football Only
2x FastDraw + FastScout Basketball Only	25x Titan devices
HudlTV Streaming 60/40 Revenue Split	Hudl Ticketing \$0.40 rebate per digital ticket sold

Pleasant Valley

2 package options for the 26-27 school year



Tyler Hamilton
10/6/2026

Option B **Level 3 Package** · \$16,500 per year

WHAT YOU PAY, YEAR BY YEAR

26-27 PRORATE 10/12/2026 – 7/31/2027 293 days of service Normal package value \$16,500 Prorated value \$13,245 Credits applied – \$13,000 YOU PAY \$245 Due 60 Days from Signing	27-28 YEAR 2 8/1/2027 – 7/31/2028 Full year of service YOU PAY \$16,500 Invoice date August 1st, 2027 Payment Due September 30th, 2027	28-29 YEAR 3 8/1/2028 – 7/31/2029 Full year of service YOU PAY \$16,500 Invoice date August 1st, 2028 Payment Due September 30th, 2028
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WHAT'S INCLUDED IN THE PACKAGE

Unlimited Gold+ Accounts	Up to 5 Focus Cameras
PlayTools Football Only	Sideline Premium Football Only
2x FastDraw + FastScout Basketball Only	5x Titan devices
HudlTV Streaming 60/40 Revenue Split	Hudl Ticketing \$0.30 rebate per digital ticket sold
ADDED Point – Outdoor/Pool	



CREDITS APPLIED

Invoices already paid, credited against the prorated amount.

ALREADY PAID FOR	AMOUNT PAID	CONTRACT START	BASIS	CREDIT
Hudl Package 2026	\$13,000	8/15/2026	Credited in full	\$13,000
Total credits				\$13,000

These credits apply to whichever option is chosen.

This is an estimate and not an official quote. Prorated pricing is subject to change as circumstances change in reference to dates and package levels. Do not create PO's or official payment until final invoice is created.